UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): October 27, 2022

Amalgamated Financial Corp.

(Exact name of registrant as specified in its charter)

Delaware	001-40136	85-2757101
(State or other jurisdiction of incorporation)	(Commission File Number)	(I.R.S. Employer Identification No.)

275 Seventh Avenue, New York, New York 10001
(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (212) 895-8988

Not Applicable
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, par value $0.01 per share	AMAL	The Nasdaq Global Market

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (17 CFR § 230.405) or Rule 12b-2 of the Securities Exchange Act of 1934 (17 CFR § 240.12b-2).

Emerging growth company ☒

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Item 2.02 Results of Operations and Financial Condition

On October 27, 2022, Amalgamated Financial Corp. ("Company") issued a press release announcing the Company's 2022 financial results for the third quarter ended September 30, 2022. The press release is furnished as Exhibit 99.1 to this Current Report on Form 8-K.

The information in this Item 2.02, including Exhibit 99.1, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, or otherwise subject to the liability of that section, and shall not be deemed to be incorporated by reference into any filing under the Securities Act of 1933 or the Securities Exchange Act of 1934.

Item 7.01 Regulation FD Disclosure.

On October 27, 2022, the Company will hold an earnings conference call and webcast at 11:00 a.m. (Eastern Time) to discuss financial results for the third quarter ended September 30, 2022. The press release contains information about how to access the conference call and webcast. A copy of the slide presentation to be used during the earnings call and webcast is furnished as Exhibit 99.2 to this Current Report on Form 8-K. The slide presentation is also available on our website, www.amalgamatedbank.com, under the "Investor Relations" section.

The information in this Item 7.01, including Exhibit 99.2, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, or otherwise subject to the liability of that section, and shall not be deemed to be incorporated by reference into any filing under the Securities Act of 1933 or the Securities Exchange Act of 1934.

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits The following exhibit index lists the exhibits that are either filed or furnished with this Current Report on Form 8-K:

EXHIBIT INDEX

Exhibit No.	Description
99.1	Press Release dated October 27, 2022
99.2	Slide Presentation
104	The cover page from this Current Report on Form 8-K, formatted in Inline XBRL.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

AMALGAMATED FINANCIAL CORP.		
By:	/s/ Priscilla Sims Brown	
Name:	Priscilla Sims Brown	
Title:	Chief Executive Officer	

Date: **October 27, 2022**

Amalgamated Financial Corp. Reports Record Third Quarter 2022 Financial Results

NEW YORK, October 27, 2022 – (Globe Newswire) -- Amalgamated Financial Corp. (the "Company" or "Amalgamated") (Nasdaq: AMAL), the holding company for Amalgamated Bank (the "Bank"), today announced record financial results for the third quarter ended September 30, 2022.

Third Quarter 2022 Highlights

- Record earnings of $22.9 million, or $0.74 per diluted share, compared to $19.6 million, or $0.63 per diluted share, on a linked quarter basis.
- Excluding the impact of solar tax equity investments, core net income was $24.8 million, or $0.80 per diluted share, as compared to $20.9 million, or $0.67 per diluted share, on a linked quarter basis.
- Average deposits increased by $191.1 million, or 2.7%, to $7.3 billion, on a linked quarter basis.
- Industry leading average cost of deposits of 14 basis points, where non-interest bearing deposits comprised 54% of total deposits.
- Loans receivable, net of allowance and deferred fees and costs, increased $220.2 million, or 6.1%, to $3.8 billion, on a linked quarter basis
- PACE assessments grew $114.6 million to $856.7 million on a linked quarter basis, comprised of an $8.7 million increase in commercial and $105.9 million increase in residential.
- Net interest income grew $11.1 million, or 19.6%, to $67.6 million compared to $56.5 million, while net interest margin grew by 47 basis points to 3.50%, compared to 3.03%, each on a linked quarter basis.
- Nonaccrual loans improved to $19.8 million or 0.51% of total loans, compared to $24.4 million or 0.67% of total loans on a linked quarter basis.
- Credit quality improved with criticized loans declining $22.8 million, or 16.8%, to $113.0 million, on a linked quarter basis.
- Regulatory capital remains above bank "well capitalized" standards.

"I am proud to say that the momentum we have established in the last year demonstrates that our 'Growth For Good' strategy is working, as we reported record earnings for a second consecutive quarter" said Priscilla Sims Brown, President and CEO. "We are progressing well toward our aspiration of achieving the most improved financial performance in U.S. banking, just as Amalgamated will celebrate its 100th anniversary in a few short months. I could not be more inspired by the team we have in place to propel this great bank into its next centennial."

Third Quarter Earnings

Net income for the third quarter of 2022 was a record $22.9 million, or $0.74 per diluted share, compared to $19.6 million, or $0.63 per diluted share, for the second quarter of 2022. The $3.3 million increase for the third quarter of 2022 compared to the preceding quarter was primarily driven by an $11.1 million increase in net interest income, partially offset by a $2.5 million increase in provision for loan losses, a $2.2 million decrease in non-interest income, a $2.0 million increase in non-interest expense, and a $1.2 million increase in income tax expense related to our increased pre-tax income.

Core net income excluding the impact of solar tax equity investments (non-GAAP)[1] for the third quarter of 2022 was $24.8 million, or $0.80 per diluted share, compared to $20.9 million, or $0.67 per diluted share, for the second quarter of 2022. Excluded from core net income for the third quarter of 2022 was $1.8 million of losses on sales of securities, $0.6 million of gains on subordinated debt repurchases, and $1.3 million of accelerated depreciation from our solar tax equity investments. Excluded from the second quarter of 2022 was $0.6 million of losses on the sale of securities, $0.3 million of non-interest one-time expenses, and $0.9 million of tax credits on solar tax equity investments in the second quarter of 2022.

[1] Reconciliations of non-GAAP financial measures to the most comparable GAAP measure are set forth on the last page of the financial information accompanying this press release and may also be found on our website, www.amalgamatedbank.com.

Presentation excluding the temporary effect of the tax credits and accelerated depreciation of solar tax equity investments reduces the financial statement volatility associated with these investments.

Net interest income was $67.6 million for the third quarter of 2022, compared to $56.5 million for the second quarter of 2022. The $11.1 million increase from the preceding quarter mainly reflected higher interest income on securities of $6.4 million driven by a $78.9 million increase in average securities and a 64 basis point increase in securities yield. Loan interest income increased $4.5 million driven by a $189.5 million increase in average loan balances and a 25 basis point increase in loan yields. Total interest income was offset slightly by higher interest expense driven by a 13 basis point increase in deposit costs. These increases in yields and costs are primarily due to the rising interest rate environment.

Net interest margin was 3.50% for the third quarter of 2022, an increase of 47 basis points from 3.03% in the second quarter of 2022. The margin increase compared to the preceding quarter was driven by large increases on floating rate yields from interest-earning assets, partially offset by increases in costs on interest-bearing liabilities. Prepayment penalties earned in loan income contributed four basis points to our net interest margin in the third quarter of 2022, compared to two basis points in the second quarter of 2022.

Provision for loan losses totaled $5.4 million for the third quarter of 2022 compared to $2.9 million in the second quarter of 2022. The increase in the provision expense on a linked quarter basis is primarily driven by higher loan balances, an increase in qualitative factors, and $1.6 million in charge-offs related to nonperforming loans that were transferred to held for sale.

Core non-interest income excluding the impact of solar tax equity investments (non-GAAP)[1] was $7.5 million for the third quarter of 2022, compared to $8.7 million in the second quarter of 2022. The decrease of $1.2 million was primarily related to losses on sale of nonperforming loans held for sale.

Core non-interest expense (non-GAAP)[1] for the third quarter of 2022 was $36.3 million, an increase of $2.3 million from the second quarter of 2022. This was primarily driven by a $1.5 million expected increase in compensation and employee benefits and a $0.4 million increase in professional fees.

Our provision for income tax expense was $8.1 million for the third quarter of 2022, compared to $6.9 million for the second quarter of 2022. The increase is based on a higher pre-tax income. Our effective tax rate for the third quarter of 2022 was 26.0%, compared to 25.9% for the second quarter of 2022.

Balance Sheet Quarterly Summary

Total assets were $7.9 billion at September 30, 2022, compared to $7.9 billion at June 30, 2022. Notable changes within individual balance sheet line items include a $222.9 million increase in loans receivable, net of allowance and deferred fees and costs, offset by a reduction in cash of $266.3 million, a $33.1 million decrease in resell agreements, and a $31.3 million decrease in investment securities.

Total loans receivable, net of allowance and deferred fees and costs at September 30, 2022 were $3.8 billion, an increase of $220.2 million, or 6.1%, compared to June 30, 2022. The increase in loans is primarily driven by a $95.9 million increase in residential loans, a $61.7 million increase in commercial and industrial loans, a $41.4 million increase in our consumer and other loans due to solar loan originations, and a $31.3 million increase in multifamily loans, offset by a $4.3 million decrease in construction and land loans, and a $3.0 million decrease in the commercial real estate portfolio as we selectively de-risk our exposure in metropolitan areas. Our continued focus on credit quality improvement in the commercial portfolio resulted in $16.9 million of payoffs of criticized or classified loans.

Deposits at September 30, 2022 were $7.2 billion, a decrease of $130.9 million, or 1.8%, as compared to $7.3 billion as of June 30, 2022. Total deposits year to date have increased $804.0 million, or 12.6%. Deposits held by politically active customers, such as campaigns, PACs, advocacy-based organizations, and state and national party committees were $1.2 billion as of September 30, 2022, a decrease of $123.7 million on a linked quarter basis. Accelerated runoff of political deposits is anticipated in the fourth quarter related to the conclusion of the congressional elections.

Noninterest-bearing deposits represent 56% of average deposits and 54% of ending deposits for the quarter ended September 30, 2022, contributing to an average cost of deposits of 14 basis points in the third quarter of 2022.

Nonperforming assets totaled $54.3 million, or 0.69% of period-end total assets at September 30, 2022, a decrease of $11.0 million, compared with $65.3 million, or 0.82% on a linked quarter basis. The decrease in non-performing assets was primarily driven by a $5.7 million paydown on one commercial and industrial loan, as well as $3.9 million in residential loans that were sold.

The allowance for loan losses increased $2.6 million to $42.1 million at September 30, 2022 from $39.5 million at June 30, 2022, primarily due to increases in loan balances and an increase in qualitative factors. At September 30, 2022, we had $38.2 million of impaired loans for which there was a specific allowance of $5.2 million, compared to $60.1 million of impaired loans at June 30, 2022 for which there was a specific allowance of $6.1 million. The ratio of allowance to total loans was 1.09% at September 30, 2022 and 1.08% at June 30, 2022. The ratio of allowance to nonaccrual loans improved to 212.51% at September 30, 2022.

Capital Quarterly Summary

As of September 30, 2022, our Common Equity Tier 1 Capital Ratio was 11.91%, Total Risk-Based Capital Ratio was 14.43%, and Tier-1 Leverage Capital Ratio was 7.16%, compared to 11.75%, 14.41%, and 7.08%, respectively, as of June 30, 2022. Stockholders' equity at September 30, 2022 was $487.7 million, compared to $498.0 million at June 30, 2022. The decrease in stockholders' equity was primarily driven by a $29.7 million increase in accumulated other comprehensive loss due to the tax effected mark-to-market on our securities portfolio, partially offset by $22.9 million of net income for the quarter.

Our tangible book value per share was $15.37 as of September 30, 2022 compared to $15.69 as of June 30, 2022, primarily as a result of a $29.7 million decline from the previous quarter in the tax effected mark-to-market adjustment for the fair value of our available-for-sale securities portfolio. The mark-to-market adjustment had no impact on our Tier 1 Capital Ratio or other risk based ratios. Tangible common equity was 6.00% of tangible assets, compared to 6.07% as of June 30, 2022.

Conference Call

As previously announced, Amalgamated Financial Corp. will host a conference call to discuss its third quarter 2022 results today, October 27th, 2022 at 11:00am (Eastern Time). The conference call can be accessed by dialing 1-877-407-9716 (domestic) or 1-201-493-6779 (international) and asking for the Amalgamated Financial Corp. Third Quarter 2022 Earnings Call. A telephonic replay will be available approximately two hours after the call and can be accessed by dialing 1-844-512-2921, or for international callers 1-412-317-6671 and providing the access code 13731490. The telephonic replay will be available until November 3, 2022.

Interested investors and other parties may also listen to a simultaneous webcast of the conference call by logging onto the investor relations section of our website at http://ir.amalgamatedbank.com/. The online replay will remain available for a limited time beginning immediately following the call.

The presentation materials for the call can be accessed on the investor relations section of our website at http://ir.amalgamatedbank.com/.

About Amalgamated Financial Corp.

Amalgamated Financial Corp. is a Delaware public benefit corporation and a bank holding company engaged in commercial banking and financial services through its wholly-owned subsidiary, Amalgamated Bank. Amalgamated Bank is a New York-based full-service commercial bank and a chartered trust company with a combined network of five branches across New York City, Washington D.C., and San Francisco, and a commercial office in Boston. Amalgamated Bank was formed in 1923 as Amalgamated Bank of New York by the Amalgamated Clothing Workers of America, one of the country's oldest labor unions. Amalgamated Bank provides commercial banking and trust services nationally and offers a full range of products and services to both commercial and retail customers. Amalgamated Bank is a proud member of the Global Alliance for Banking on Values and is a certified B Corporation®. As of September 30, 2022, our total assets were $7.9 billion, total net loans were $3.8 billion, and total deposits were $7.2 billion. Additionally, as of September 30, 2022, our trust business held $37.6 billion in assets under custody and $12.5 billion in assets under management.

Non-GAAP Financial Measures

This release (and the accompanying financial information and tables) refers to certain non-GAAP financial measures including, without limitation, “Core operating revenue,” “Core operating revenue excluding solar tax impact,” “Core non-interest expense,” “Core net income,” “Core net income excluding solar tax impact,” “Tangible common equity,” “Average tangible common equity,” “Core return on average assets,” “Core return on average assets excluding solar tax impact,” “Core return on average tangible common equity,” “Core return on average tangible common equity excluding solar tax impact,” “Core efficiency ratio,” and “Core efficiency ratio excluding solar tax impact.”

Our management utilizes this information to compare our operating performance for September 30, 2022 versus certain periods in 2022 and 2021 and to prepare internal projections. We believe these non-GAAP financial measures facilitate making period-to-period comparisons and are meaningful indications of our operating performance. In addition, because intangible assets such as goodwill and other discrete items unrelated to our core business, which are excluded, vary extensively from company to company, we believe that the presentation of this information allows investors to more easily compare our results to those of other companies.

The presentation of non-GAAP financial information, however, is not intended to be considered in isolation or as a substitute for GAAP financial measures. We strongly encourage readers to review the GAAP financial measures included in this release and not to place undue reliance upon any single financial measure. In addition, because non-GAAP financial measures are not standardized, it may not be possible to compare the non-GAAP financial measures presented in this release with other companies’ non-GAAP financial measures having the same or similar names. Reconciliations of non-GAAP financial disclosures to comparable GAAP measures found in this release are set forth in the final pages of this release and also may be viewed on our website, amalgamatedbank.com.

Terminology

Certain terms used in this release are defined as follows:

“Core operating revenue” is defined as total net interest income plus “core non-interest income”, defined as non-interest income excluding gains and losses on sales of securities and gains on the sale of owned property. We believe the most directly comparable GAAP financial measure is the total of net interest income and non-interest income.

“Core operating revenue excluding solar tax impact” is defined as total net interest income plus non-interest income excluding gains and losses on sales of securities, gains on the sale of owned property, and tax credits and depreciation on solar equity investments. We believe the most directly comparable GAAP financial measure is the total of net interest income and non-interest income.

“Core non-interest expense” is defined as total non-interest expense excluding costs related to branch closures, restructuring/severance, and acquisitions. We believe the most directly comparable GAAP financial measure is total non-interest expense.

“Core net income” is defined as net income after tax excluding gains and losses on sales of securities, gains on the sale of owned property, costs related to branch closures, restructuring/severance costs, acquisition costs, and taxes on notable pre-tax items. We believe the most directly comparable GAAP financial measure is net income.

“Core net income excluding solar tax impact” is defined as net income after tax excluding gains and losses on sales of securities, gains on the sale of owned property, costs related to branch closures, restructuring/severance costs, acquisition costs, tax credits and depreciation on solar equity investments, and taxes on notable pre-tax items. We believe the most directly comparable GAAP financial measure is net income.

“Tangible common equity”, and “Tangible book value” are defined as stockholders’ equity excluding, as applicable, minority interests, preferred stock, goodwill and core deposit intangibles. We believe that the most directly comparable GAAP financial measure is total stockholders’ equity.

“Core return on average assets” is defined as “Core net income” divided by average total assets. We believe the most directly comparable performance ratio derived from GAAP financial measures is return on average assets calculated by dividing net income by average total assets.

“Core return on average assets excluding solar tax impact” is defined as “Core net income excluding solar tax impact” divided by average total assets. We believe the most directly comparable performance ratio derived from GAAP financial measures is return on average assets calculated by dividing net income by average total assets.

“Core return on average tangible common equity” is defined as “Core net income” divided by “Average tangible common equity.” We believe the most directly comparable performance ratio derived from GAAP financial measures is return on average equity calculated by dividing net income by average total stockholders’ equity.

“Core return on average tangible common equity excluding solar tax impact” is defined as “Core net income excluding solar tax impact” divided by “Average tangible common equity.” We believe the most directly comparable performance ratio derived from GAAP financial measures is return on average equity calculated by dividing net income by average total stockholders’ equity.

“Core efficiency ratio” is defined as “Core non-interest expense” divided by “Core operating revenue.” We believe the most directly comparable performance ratio derived from GAAP financial measures is an efficiency ratio calculated by dividing total non-interest expense by the sum of net interest income and total non-interest income.

“Core efficiency ratio excluding solar tax impact” is defined as “Core non-interest expense” divided by “Core operating revenue excluding solar tax impact.” We believe the most directly comparable performance ratio derived from GAAP financial measures is an efficiency ratio calculated by dividing total non-interest expense by the sum of net interest income and total non-interest income.

Forward-Looking Statements

Statements included in this release that are not historical in nature are intended to be, and are hereby identified as, forward-looking statements within the meaning of the Private Securities Litigation Reform Act, Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements generally can be identified through the use of forward-looking terminology such as “may,” “will,” “anticipate,” “should,” “would,” “believe,” “contemplate,” “expect,” “estimate,” “continue,” “in the future,” “may” and “intend,” as well as other similar words and expressions of the future. Forward-looking statements are subject to known and unknown risks, uncertainties and other factors, any or all of which could cause actual results to differ materially from the results expressed or implied by such forward-looking statements. These risks and uncertainties include, but are not limited to: (i) deterioration in the financial condition of borrowers resulting in significant increases in loan losses and provisions for those losses; (ii) continued fluctuation of the interest rate environment; (iii) our inability to maintain the historical growth rate of the loan portfolio; (iv) changes in loan underwriting, credit review or loss reserve policies associated with economic conditions, examination conclusions, or regulatory developments; (v) the impact of competition with other financial institutions, including pricing pressures and the resulting impact on our results, including as a result of compression to net interest margin; (vi) greater than anticipated adverse conditions in the national or local economies including in our core markets, which may have an adverse impact on our business, operations and performance, and could have a negative impact on our credit portfolio, share price, and borrowers; (vii) fluctuations or unanticipated changes in interest rates on loans or deposits or that affect the yield curve; (viii) any matter that would cause us to conclude that there was impairment of any asset, including intangible assets; (ix) the results of regulatory examinations; (x) potential deterioration in real estate values; (xi) changes in legislation, regulation, policies, or administrative practices, whether by judicial, governmental, or legislative action; (xii) the risk that the preliminary financial information reported herein and our current preliminary analysis will be different when our review is finalized; (xiii) increased competition for experienced executives in the banking industry; (xiv) a failure in or breach of our operational or security systems or infrastructure, or those of third party vendors or other service providers, including as a result of unauthorized access, computer viruses, phishing schemes, spam attacks, human error, natural disasters, power loss and other security breaches; and (xv) the outcome of any legal proceedings that may be instituted against us in connection with the termination of the merger agreement with Amalgamated Bank of Chicago. Additional factors which could affect the forward-looking statements can be found in our Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q, and Current Reports on Form 8-K filed with the SEC and available on the SEC's website at https://www.sec.gov/. We disclaim any obligation to update or revise any forward-looking statements contained in this release, which speak only as of the date hereof, whether as a result of new information, future events or otherwise, except as required by law.

Investor Contact:
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800-895-4172

Consolidated Statements of Income (unaudited)

($ in thousands)	Three Months Ended September 30, 2022	Three Months Ended June 30, 2022	Three Months Ended September 30, 2021	Nine Months Ended September 30, 2022	Nine Months Ended September 30, 2021
INTEREST AND DIVIDEND INCOME					
Loans	$ 38,264	$ 33,766	$ 29,915	$ 103,157	$ 91,180
Securities	31,580	24,352	14,655	75,087	40,008
Interest-bearing deposits in banks	971	551	230	1,701	451
Total interest and dividend income	70,815	58,669	44,800	179,945	131,639
INTEREST EXPENSE					
Deposits	2,491	1,481	1,413	5,374	4,416
Borrowed funds	696	690	—	2,077	—
Total interest expense	3,187	2,171	1,413	7,451	4,416
NET INTEREST INCOME	67,628	56,498	43,387	172,494	127,223
Provision for (recovery of) loan losses	5,363	2,912	(2,276)	10,568	(3,855)
Net interest income after provision for loan losses	62,265	53,586	45,663	161,926	131,078
NON-INTEREST INCOME					
Trust Department fees	3,872	3,479	3,353	10,842	10,471
Service charges on deposit accounts	2,735	2,826	2,466	8,008	6,941
Bank-owned life insurance	785	1,283	539	2,882	1,858
Gain (loss) on sale of securities	(1,844)	(582)	413	(2,264)	755
Gain (loss) on sale of loans, net	(367)	492	280	(32)	1,706
Gain (loss) on other real estate owned, net	—	—	—	—	(407)
Equity method investments	(1,151)	(638)	(483)	(1,357)	(5,720)
Other	973	386	134	1,592	424
Total non-interest income	5,003	7,246	6,702	19,671	16,028
NON-INTEREST EXPENSE					
Compensation and employee benefits	19,527	18,046	17,482	55,242	52,485
Occupancy and depreciation	3,481	3,457	3,440	10,378	10,293
Professional fees	3,173	2,745	2,348	8,733	9,219
Data processing	4,149	4,327	4,521	13,660	10,848
Office maintenance and depreciation	807	784	887	2,316	2,362
Amortization of intangible assets	262	261	301	785	905
Advertising and promotion	795	761	1,023	2,410	2,248
Other	4,064	3,965	3,032	11,477	8,863
Total non-interest expense	36,258	34,346	33,034	105,001	97,223
Income before income taxes	31,010	26,486	19,331	76,596	49,883
Income tax expense (benefit)	8,066	6,873	4,915	19,874	12,870
Net income	$ 22,944	$ 19,613	$ 14,416	$ 56,722	$ 37,013
Earnings per common share - basic	$ 0.75	$ 0.64	$ 0.46	$ 1.84	$ 1.19
Earnings per common share - diluted	$ 0.74	$ 0.63	$ 0.46	$ 1.82	$ 1.17

Consolidated Statements of Financial Condition

($ in thousands)	September 30, 2022	December 31, 2021
Assets	**(unaudited)**	
Cash and due from banks	$ 3,404	$ 8,622
Interest-bearing deposits in banks	62,819	321,863
Total cash and cash equivalents	66,223	330,485
Securities:		
Available for sale, at fair value (amortized cost of $2,087,187 and $2,103,049, respectively)	1,957,486	2,113,410
Held-to-maturity (fair value of $1,369,383 and $849,704, respectively)	1,492,423	843,569
Loans held for sale	17,916	3,279
Loans receivable, net of deferred loan origination costs (fees)	3,871,290	3,312,224
Allowance for loan losses	(42,122)	(35,866)
Loans receivable, net	3,829,168	3,276,358
Resell agreements	192,834	229,018
Accrued interest and dividends receivable	34,767	28,820
Premises and equipment, net	10,539	11,735
Bank-owned life insurance	105,915	107,266
Right-of-use lease asset	29,991	33,115
Deferred tax asset	64,046	26,719
Goodwill	12,936	12,936
Other intangible assets	3,366	4,151
Equity investments	7,683	6,856
Other assets	42,924	50,159
Total assets	$ 7,868,217	$ 7,077,876
Liabilities		
Deposits	$ 7,160,307	$ 6,356,255
Subordinated debt	77,679	83,831
Borrowed funds	75,000	—
Operating leases	43,229	48,160
Other liabilities	24,264	25,755
Total liabilities	7,380,479	6,514,001
Stockholders' equity		
Common stock, par value $.01 per share (70,000,000 shares authorized; 30,672,303 and 31,130,143 shares issued and outstanding, respectively)	307	311
Additional paid-in capital	286,431	297,975
Retained earnings	308,743	260,047
Accumulated other comprehensive income (loss), net of income taxes	(107,876)	5,409
Total Amalgamated Financial Corp. stockholders' equity	487,605	563,742
Noncontrolling interests	133	133
Total stockholders' equity	487,738	563,875
Total liabilities and stockholders' equity	$ 7,868,217	$ 7,077,876

Select Financial Data

(Shares in thousands)	As of and for the Three Months Ended September 30, 2022	June 30, 2022	September 30, 2021	As of and for the Nine Months Ended September 30, 2022	2021
Selected Financial Ratios and Other Data:					
Earnings per share					
Basic	$ 0.75	$ 0.64	$ 0.46	$ 1.84	$ 1.19
Diluted	0.74	0.63	0.46	1.82	1.17
Core net income (non-GAAP)					
Basic	$ 0.78	$ 0.66	$ 0.46	$ 1.90	$ 1.20
Diluted	0.77	0.65	0.46	1.87	1.19
Core net income excluding solar tax impact (non-GAAP)					
Basic	$ 0.81	$ 0.68	$ 0.48	$ 1.95	$ 1.36
Diluted	0.80	0.67	0.48	1.92	1.34
Book value per common share (excluding minority interest)	$ 15.90	$ 16.23	$ 17.89	$ 15.90	$ 17.89
Tangible book value per share (non-GAAP)	$ 15.37	$ 15.69	$ 17.33	$ 15.37	$ 17.33
Common shares outstanding	30,672	30,684	31,097	30,672	31,097
Weighted average common shares outstanding, basic	30,673	30,818	31,094	30,864	31,216
Weighted average common shares outstanding, diluted	31,032	31,189	31,462	31,223	31,584

Select Financial Data

	As of and for the Three Months Ended			As of and for the Nine Months Ended	
	September 30, 2022	June 30, 2022	September 30, 2021	September 30, 2022	September 30, 2021
Selected Performance Metrics:					
Return on average assets	1.15 %	1.01 %	0.86 %	0.98 %	0.77 %
Core return on average assets (non-GAAP)	1.19 %	1.05 %	0.86 %	1.02 %	0.78 %
Core return on average assets excluding solar tax impact (non-GAAP)	1.24 %	1.08 %	0.90 %	1.04 %	0.88 %
Return on average equity	17.79 %	15.20 %	10.29 %	14.32 %	9.02 %
Core return on average tangible common equity (non-GAAP)	19.11 %	16.25 %	10.62 %	15.25 %	9.46 %
Core return on average tangible common equity excluding solar tax impact (non-GAAP)	19.88 %	16.76 %	11.05 %	15.65 %	10.65 %
Average equity to average assets	6.44 %	6.67 %	8.38 %	6.88 %	8.55 %
Tangible common equity to tangible assets	6.00 %	6.07 %	7.88 %	6.00 %	7.88 %
Loan yield	4.11 %	3.86 %	3.84 %	3.95 %	3.83 %
Securities yield	3.35 %	2.66 %	2.19 %	2.82 %	2.17 %
Deposit cost	0.14 %	0.08 %	0.09 %	0.10 %	0.10 %
Net interest margin	3.50 %	3.03 %	2.70 %	3.11 %	2.77 %
Efficiency ratio (1)	49.92 %	53.88 %	65.95 %	54.64 %	67.87 %
Core efficiency ratio (non-GAAP)	49.09 %	52.90 %	65.71 %	53.80 %	67.19 %
Core efficiency ratio excluding solar tax impact (non-GAAP)	48.24 %	52.20 %	64.67 %	53.22 %	64.30 %
Asset Quality Ratios:					
Nonaccrual loans to total loans	0.51 %	0.67 %	1.46 %	0.51 %	1.46 %
Nonperforming assets to total assets	0.69 %	0.82 %	0.99 %	0.69 %	0.99 %
Allowance for loan losses to nonaccrual loans	212.51 %	161.81 %	78.83 %	212.51 %	78.83 %
Allowance for loan losses to total loans	1.09 %	1.08 %	1.15 %	1.09 %	1.15 %
Annualized net charge-offs (recoveries) to average loans	0.29 %	0.11 %	-0.02 %	0.16 %	0.08 %
Capital Ratios:					
Tier 1 leverage capital ratio	7.16 %	7.08 %	7.85 %	7.16 %	7.85 %
Tier 1 risk-based capital ratio	11.91 %	11.75 %	13.98 %	11.91 %	13.98 %
Total risk-based capital ratio	14.43 %	14.41 %	14.99 %	14.43 %	14.99 %
Common equity tier 1 capital ratio	11.91 %	11.75 %	13.98 %	11.91 %	13.98 %

(1) Efficiency ratio is calculated by dividing total non-interest expense by the sum of net interest income and total non-interest income

Loan and Held-to-Maturity Securities Portfolio Composition

(In thousands)	At September 30, 2022		At June 30, 2022		At September 30, 2021	
	Amount	% of total loans	Amount	% of total loans	Amount	% of total loans
Commercial portfolio:						
Commercial and industrial	$ 805,087	20.8%	$ 743,403	20.4 %	$ 628,388	20.2%
Multifamily	884,790	22.9%	853,514	23.4 %	826,143	26.5%
Commercial real estate	338,002	8.7%	340,987	9.4 %	346,996	11.1%
Construction and land development	38,946	1.0%	43,212	1.2 %	34,863	1.1%
Total commercial portfolio	2,066,825	53.4%	1,981,116	54.4 %	1,836,390	58.9%
Retail portfolio:						
Residential real estate lending	1,332,010	34.5%	1,236,088	33.9 %	1,032,947	33.1%
Consumer and other	467,793	12.1%	426,394	11.7 %	249,050	8.0%
Total retail	1,799,803	46.6%	1,662,482	45.6 %	1,281,997	41.1%
Total loans held for investment	3,866,628	100.0%	3,643,598	100.0 %	3,118,387	100.0%
Net deferred loan origination costs (fees)	4,662		4,806		4,942	
Allowance for loan losses	(42,122)		(39,477)		(35,863)	
Total loans, net	$ 3,829,168		$ 3,608,927		$ 3,087,466	
Held-to-maturity securities portfolio:						
PACE assessments	$ 856,701	57.4%	$ 742,146	53.9%	$ 627,195	86.5%
Other securities	635,722	42.6%	633,520	46.1%	97,881	13.5%
Total held-to-maturity securities	$ 1,492,423	100.0%	$ 1,375,666	100.0%	$ 725,076	100.0%

amalgamated FINANCIAL CORP.

Net Interest Income Analysis

(In thousands)	Three Months Ended								
	September 30, 2022			June 30, 2022			September 30, 2021		
	Average Balance	Income / Expense	Yield / Rate	Average Balance	Income / Expense	Yield / Rate	Average Balance	Income / Expense	Yield / Rate
Interest earning assets:									
Interest-bearing deposits in banks	$ 222,071	$ 971	1.73 %	$ 305,134	$ 551	0.72 %	$ 632,526	$ 230	0.14 %
Securities	3,522,863	29,735	3.35 %	3,443,987	23,308	2.71 %	2,545,703	14,192	2.21 %
Resell agreements	232,956	1,845	3.14 %	231,468	1,044	1.81 %	114,100	463	1.61 %
Total loans, net [(1)(2)]	3,693,688	38,264	4.11 %	3,504,223	33,766	3.86 %	3,087,744	29,915	3.84 %
Total interest earning assets	7,671,578	70,815	3.66 %	7,484,812	58,669	3.14 %	6,380,073	44,800	2.79 %
Non-interest earning assets:									
Cash and due from banks	4,783			9,296			8,464		
Other assets	265,736			266,186			243,969		
Total assets	$ 7,942,097			$ 7,760,294			$ 6,632,506		
Interest bearing liabilities:									
Savings, NOW and money market deposits	$ 3,031,402	$ 2,329	0.30 %	$ 3,030,788	$ 1,332	0.18 %	$ 2,641,719	$ 1,173	0.18 %
Time deposits	184,476	162	0.35 %	192,181	149	0.31 %	241,009	240	0.40 %
Total deposits	3,215,878	2,491	0.31 %	3,222,969	1,481	0.18 %	2,882,728	1,413	0.19 %
Other borrowings	85,323	696	3.24 %	83,886	690	3.30 %	—	—	0.00 %
Total interest bearing liabilities	3,301,201	3,187	0.38 %	3,306,855	2,171	0.26 %	2,882,728	1,413	0.19 %
Non-interest bearing liabilities:									
Demand and transaction deposits	4,053,953			3,855,735			3,077,231		
Other liabilities	75,143			80,274			116,790		
Total liabilities	7,430,297			7,242,864			6,076,749		
Stockholders' equity	511,800			517,430			555,757		
Total liabilities and stockholders' equity	$ 7,942,097			$ 7,760,294			$ 6,632,506		
Net interest income / interest rate spread		$ 67,628	3.28 %		$ 56,498	2.88 %		$ 43,387	2.60 %
Net interest earning assets / net interest margin	$ 4,370,377		3.50 %	$ 4,177,957		3.03 %	$ 3,497,345		2.70 %
Total Cost of Deposits			0.14 %			0.08 %			0.09 %

(1) Amounts are net of deferred origination costs (fees) and the allowance for loan losses
(2) Includes prepayment penalty interest income in 3Q2022, 2Q2022, and 3Q2021 of $800, $379, and $169, respectively (in thousands)

Net Interest Income Analysis

(In thousands)	Nine Months Ended September 30, 2022 Average Balance	Income / Expense	Yield / Rate	September 30, 2021 Average Balance	Income / Expense	Yield / Rate
Interest earning assets:						
Interest-bearing deposits in banks	$ 316,288	$ 1,701	0.72 %	$ 508,421	$ 451	0.12 %
Securities	3,387,707	71,477	2.82 %	2,321,979	38,643	2.23 %
Resell agreements	227,932	3,610	2.12 %	138,967	1,365	1.31 %
Total loans, net (1)(2)	3,493,405	103,157	3.95 %	3,180,890	91,180	3.83 %
Total interest earning assets	7,425,332	179,945	3.24 %	6,150,257	131,639	2.86 %
Non-interest earning assets:						
Cash and due from banks	7,752			7,780		
Other assets	267,315			263,170		
Total assets	$ 7,700,399			$ 6,421,207		
Interest bearing liabilities:						
Savings, NOW and money market deposits	$ 2,986,588	$ 4,908	0.22 %	$ 2,574,463	$ 3,568	0.19 %
Time deposits	191,944	466	0.32 %	259,609	848	0.44 %
Total deposits	3,178,532	5,374	0.23 %	2,834,072	4,416	0.21 %
Other borrowings	84,604	2,077	3.28 %	165	—	0.00 %
Total interest bearing liabilities	3,263,136	7,451	0.31 %	2,834,237	4,416	0.21 %
Non-interest bearing liabilities:						
Demand and transaction deposits	3,821,571			2,925,516		
Other liabilities	85,996			112,721		
Total liabilities	7,170,703			5,872,474		
Stockholders' equity	529,696			548,733		
Total liabilities and stockholders' equity	$ 7,700,399			$ 6,421,207		
Net interest income / interest rate spread		$ 172,494	2.93 %		$ 127,223	2.65 %
Net interest earning assets / net interest margin	$ 4,162,196		3.11 %	$ 3,316,020		2.77 %
Total Cost of Deposits			0.10 %			0.10 %

(1) Amounts are net of deferred origination costs (fees) and the allowance for loan losses
(2) Includes prepayment penalty interest income in September YTD 2022 and September YTD 2021 of $1.6 million and $1.3 million, respectively

Deposit Portfolio Composition

(In thousands)	September 30, 2022	June 30, 2022	September 30, 2021
Non-interest bearing demand deposit accounts	$ 3,839,155	$ 3,965,907	$ 3,189,155
NOW accounts	204,473	208,795	206,610
Money market deposit accounts	2,549,024	2,540,657	2,241,914
Savings accounts	384,644	388,185	364,568
Time deposits	183,011	187,623	222,259
Total deposits	$ 7,160,307	$ 7,291,167	$ 6,224,506

	Three Months Ended					
	September 30, 2022		June 30, 2022		September 30, 2021	
(In thousands)	Average Balance	Average Rate Paid	Average Balance	Average Rate Paid	Average Balance	Average Rate Paid
Non-interest bearing demand deposit accounts	$4,053,953	0.00 %	$3,855,735	0.00 %	$3,077,231	0.00 %
NOW accounts	210,972	0.19 %	211,007	0.09 %	205,417	0.09 %
Money market deposit accounts	2,437,920	0.33 %	2,431,571	0.19 %	2,066,830	0.20 %
Savings accounts	382,510	0.19 %	388,210	0.11 %	369,472	0.10 %
Time deposits	184,476	0.35 %	192,181	0.31 %	241,009	0.40 %
Total deposits	$ 7,269,831	0.14 %	$ 7,078,704	0.08 %	$ 5,959,959	0.09 %

Asset Quality

(In thousands)		September 30, 2022		June 30, 2022		September 30, 2021
Loans 90 days past due and accruing	$	—	$	—	$	—
Nonaccrual loans held for sale		5,858		4,841		—
Troubled debt restructured loans - accruing loans held for sale		10,179		—		—
Nonaccrual loans excluding held for sale loans and restructured loans		7,499		8,109		24,960
Troubled debt restructured loans - nonaccrual		12,322		16,288		20,534
Troubled debt restructured loans - accruing		18,396		35,683		21,958
Other real estate owned		—		307		307
Impaired securities		37		56		64
Total nonperforming assets	$	54,291	$	65,284	$	67,823
Nonaccrual loans:						
Commercial and industrial	$	9,356	$	9,550	$	13,709
Multifamily		3,494		3,494		6,079
Commercial real estate		4,914		3,931		4,023
Construction and land development		—		5,053		—
Total commercial portfolio		17,764		22,028		23,811
Residential real estate lending		675		898		20,797
Consumer and other		1,382		1,471		886
Total retail portfolio		2,057		2,369		21,683
Total nonaccrual loans	$	19,821	$	24,397	$	45,494
Nonaccrual loans to total loans		0.51 %		0.67 %		1.46 %
Nonperforming assets to total assets		0.69 %		0.82 %		0.99 %
Allowance for loan losses to nonaccrual loans		212.51 %		161.81 %		78.83 %
Allowance for loan losses to total loans		1.09 %		1.08 %		1.15 %
Annualized net charge-offs (recoveries) to average loans		0.29 %		0.11 %		-0.02 %

Credit Quality

($ in thousands)	September 30, 2022 Pass	Special Mention	Substandard	Doubtful	Total
Commercial and industrial	$ 778,331	$ 7,797	$ 17,213	$ 1,746	$ 805,087
Multifamily	842,685	23,866	18,239	—	884,790
Commercial real estate	298,374	20,948	18,680	—	338,002
Construction and land development	36,522	—	2,424	—	38,946
Residential real estate lending	1,331,335	—	675	—	1,332,010
Consumer and other	466,411	—	1,382	—	467,793
Total loans	$ 3,753,658	$ 52,611	$ 58,613	$ 1,746	$ 3,866,628

($ in thousands)	June 30, 2022 Pass	Special Mention	Substandard	Doubtful	Total
Commercial and industrial	$ 710,534	$ 7,923	$ 24,946	$ —	$ 743,403
Multifamily	800,167	25,433	27,914	—	853,514
Commercial real estate	301,243	20,966	18,778	—	340,987
Construction and land development	35,736	—	7,476	—	43,212
Residential real estate lending	1,235,190	—	898	—	1,236,088
Consumer and other	424,923	—	1,471	—	426,394
Total loans	$ 3,507,793	$ 54,322	$ 81,483	$ —	$ 3,643,598

($ in thousands)	September 30, 2021 Pass	Special Mention	Substandard	Doubtful	Total
Commercial and industrial	$ 579,429	$ 22,655	$ 25,850	$ 454	$ 628,388
Multifamily	696,898	83,851	42,221	3,173	826,143
Commercial real estate	243,903	26,815	76,278	—	346,996
Construction and land development	27,387	—	7,476	—	34,863
Residential real estate lending	1,011,856	294	20,797	—	1,032,947
Consumer and other	248,164	—	886	—	249,050
Total loans	$ 2,807,637	$ 133,615	$ 173,508	$ 3,627	$ 3,118,387

Reconciliation of GAAP to Non-GAAP Financial Measures

The information provided below presents a reconciliation of each of our non-GAAP financial measures to the most directly comparable GAAP financial measure.

	As of and for the Three Months Ended			As of and for the Nine Months Ended	
(in thousands)	September 30, 2022	June 30, 2022	September 30, 2021	September 30, 2022	September 30, 2021
Core operating revenue					
Net Interest income (GAAP)	$ 67,628	$ 56,498	$ 43,387	$ 172,494	$ 127,223
Non-interest income	5,003	7,246	6,702	19,671	16,028
Less: Securities (gain) loss	1,844	582	(413)	2,264	(755)
Less: Subdebt repurchase (gain) loss	(617)	—	—	(617)	—
Core operating revenue (non-GAAP)	73,858	64,326	49,676	193,812	142,496
Add: Tax (credits) depreciation on solar investments	1,306	862	796	2,105	6,393
Core operating revenue excluding solar tax impact (non-GAAP)	75,164	65,188	50,472	195,917	148,889
Core non-interest expense					
Non-interest expense (GAAP)	$ 36,258	$ 34,346	$ 33,034	$ 105,001	$ 97,224
Less: Other one-time expenses[1]	—	(316)	(392)	(738)	(1,482)
Core non-interest expense (non-GAAP)	36,258	34,030	32,642	104,263	95,742
Core net income					
Net Income (GAAP)	$ 22,944	$ 19,613	$ 14,416	$ 56,722	$ 37,013
Less: Securities (gain) loss	1,844	582	(413)	2,264	(755)
Less: Subdebt repurchase (gain) loss	(617)	—	—	(617)	—
Add: Other one-time expenses	—	316	392	738	1,482
Less: Tax on notable items	(319)	(233)	5	(619)	(188)
Core net income (non-GAAP)	23,852	20,278	14,400	58,488	37,552
Add: Tax (credits) depreciation on solar investments	1,306	862	796	2,105	6,393
Add: Tax effect of solar income	(340)	(224)	(202)	(546)	(1,649)
Core net income excluding solar tax impact (non-GAAP)	24,818	20,916	14,994	60,047	42,296
Tangible common equity					
Stockholders' equity (GAAP)	$ 487,738	$ 498,041	$ 556,390	$ 487,738	$ 556,390
Less: Minority interest	(133)	(133)	(133)	(133)	(133)
Less: Goodwill	(12,936)	(12,936)	(12,936)	(12,936)	(12,936)
Less: Core deposit intangible	(3,366)	(3,628)	(4,453)	(3,366)	(4,453)
Tangible common equity (non-GAAP)	471,303	481,344	538,868	471,303	538,868
Average tangible common equity					
Average stockholders' equity (GAAP)	$ 511,800	$ 517,430	$ 555,757	$ 529,696	$ 548,733
Less: Minority interest	(133)	(133)	(133)	(133)	(133)
Less: Goodwill	(12,936)	(12,936)	(12,936)	(12,936)	(12,936)
Less: Core deposit intangible	(3,494)	(3,755)	(4,602)	(3,754)	(4,900)
Average tangible common equity (non-GAAP)	495,237	500,606	538,086	512,873	530,764
Core return on average assets					
Denominator: Total average assets	7,942,097	7,760,294	6,632,506	7,700,399	6,421,208
Core return on average assets (non-GAAP)	1.19%	1.05%	0.86%	1.02%	0.78%
Core return on average assets excluding solar tax impact (non-GAAP)	1.24%	1.08%	0.90%	1.04%	0.88%
Core return on average tangible common equity					
Denominator: Average tangible common equity	495,237	500,606	538,086	512,873	530,764
Core return on average tangible common equity (non-GAAP)	19.11%	16.25%	10.62%	15.25%	9.46%
Core return on average tangible common equity excluding solar tax impact (non-GAAP)	19.88%	16.76%	11.05%	15.65%	10.65%
Core efficiency ratio					
Numerator: Core non-interest expense (non-GAAP)	$ 36,258	$ 34,030	$ 32,642	$ 104,263	$ 95,742
Core efficiency ratio (non-GAAP)	49.09%	52.90%	65.71%	53.80%	67.19%
Core efficiency ratio excluding solar tax impact (non-GAAP)	48.24%	52.20%	64.67%	53.22%	64.30%

(1) Salary and COBRA reimbursement expense for positions eliminated, plus expenses related to the termination of the merger agreement with Amalgamated Bank of Chicago

Amalgamated Financial Corp.

Third Quarter 2022 Earnings Presentation
October 27, 2022

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Member FDIC

Safe Harbor Statements

INTRODUCTION
On March 1, 2021 (the "Effective Date"), Amalgamated Financial Corp. (the "Company") completed its holding company reorganization and acquired all of the outstanding stock of Amalgamated Bank (the "Bank"). In this presentation, unless the context indicates otherwise, references to "we," "us," and "our" refer to the Company and the Bank. However, if the discussion relates to a period before the Effective Date, the terms refer only to the Bank.

FORWARD-LOOKING STATEMENTS
This presentation contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act, Section 21E of the Securities Exchange Act of 1934, as amended. any statement that does not describe historical or current facts is a forward-looking statement. These statements generally can be identified by forward-looking terminology, such as "plan," "seek to," "outlook," "guidance," "may," "will," "anticipate," "should," "would," "believe," "contemplate," "forecast," "expect," "estimate," "continue," "initiatives," and "intend," as well as other similar words and expressions of the future. These forward-looking statements include, but are not limited to, our 2022 Guidance, and statements related to future loss/income (including projected non-interest income) of solar tax equity investments. These forward-looking statements are subject to known and unknown risks, uncertainties and other factors, many of which are beyond our control and any or all of which could cause actual results to differ materially from the results expressed or implied by such forward-looking statements. These risks and uncertainties include, but are not limited to:

- negative economic and political conditions that adversely affect the general economy, housing prices, the real estate market, the job market, consumer confidence, the financial condition of our borrowers and consumer spending habits, which may affect, among other things, the level of non-performing assets, charge-offs and provision expense;
- the rate of growth (or lack thereof) in the economy and employment levels, as well as general business and economic conditions, coupled with the risk that adverse conditions may be greater than anticipated in the markets that we serve;
- continued fluctuation of the interest rate environment;
- fluctuations or unanticipated changes in interest rates on loans or deposits or that affect the yield curve;
- our inability to maintain the historical growth rate of our loan portfolio;
- changes in loan underwriting, credit review or loss reserve policies associated with economic conditions, examination conclusions, or regulatory developments;
- the impact of competition with other financial institutions, many of which are larger and have greater resources, and fintechs, as well as changes in the competitive environment;
- our ability to meet heightened regulatory and supervisory requirements;
- our ability to grow and retain low-cost core deposits and retain large, uninsured deposits;
- any matter that would cause us to conclude that there was impairment of any asset, including intangible assets;
- inability to comply with regulatory capital requirements, including those resulting from changes to capital calculation methodologies, required capital maintenance levels or regulatory requests or directives;
- risks associated with litigation, including the applicability of insurance coverage;
- the risk of not achieving anticipated cost savings related to reduction in the number of branch locations and other expense areas;
- a failure in or breach of our operational or security systems or infrastructure, or those of third party vendors or other service providers, including as a result of unauthorized access, computer viruses, phishing schemes, spam attacks, human error, natural disasters, power loss and other security breaches;
- volatile credit and financial markets both domestic and foreign;
- the risk that the preliminary financial information reported herein and our current preliminary analysis could be different when our review is finalized;
- unexpected challenges related to our executive officer retention; and
- the outcome of any legal proceedings that may be instituted against us in connection with the termination of the merger agreement with Amalgamated Bank of Chicago.

Additional factors which could affect the forward-looking statements can be found in our Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, and Current Reports on Form 8-K filed with the SEC and available on the SEC's website at www.sec.gov/. Forward-looking statements are based upon the current beliefs and expectations of management, and on information currently available to management. We disclaim any obligation to update or revise any forward-looking statements contained in this presentation, which speak only as of the date hereof, or to update the reasons why actual results could differ from those contained in or implied by such statements, whether as a result of new information, future events or otherwise, except as required by law.

Safe Harbor Statements cont.

NON-GAAP FINANCIAL MEASURES

This presentation contains certain non-GAAP financial measures including, without limitation, "Core Operating Revenue," "Core Non-interest Expense," "Tangible Common Equity," "Average Tangible Common Equity," "Core Efficiency Ratio," "Core Net Income," "Core ROAA," and "Core ROATCE."

We believe these non-GAAP financial measures provide useful information to management and investors that is supplementary to our financial condition, results of operations and cash flows computed in accordance with GAAP. Specifically, we believe these non-GAAP financial measures (a) allow management and investors to better assess our performance by removing volatility that is associated with discrete items that are unrelated to our core business, and (b) enable a more complete understanding of factors and trends affecting our business.

Non-GAAP financial measures, however, have inherent limitations, are not required to be uniformly applied, and are not audited. Accordingly, these non-GAAP financial measures should not be considered as substitutes for GAAP financial measures, and we strongly encourage investors to review the GAAP financial measures included in this presentation and not to place undue reliance on any single financial measure. In addition, because non-GAAP financial measures are not standardized, it may not be possible to compare the non-GAAP financial measures presented in this presentation with other companies' non-GAAP financial measures having the same or similar names. As such, you should not view these disclosures as a substitute for results determined in accordance with GAAP, and they are not necessarily comparable to non-GAAP financial measures that other companies use. Reconciliations of non-GAAP financial disclosures to what we believe to be the most directly comparable GAAP measures found in this presentation are set forth in the final pages of this presentation and also may be viewed on the bank's website, amalgamatedbank.com.

You should assume that all numbers presented are unaudited unless otherwise noted.

3Q22 Highlights

INCOME STATEMENT

- Record earnings of $22.9 million, or $0.74 per diluted share on a GAAP basis;
- Core net income excluding the impact of solar tax equity investments was $24.8 million, or $0.80 per diluted share(1)
- Core pre-tax, pre-provision income(2) excluding the impact of solar tax equity investments(1) of $38.9 million compared to $31.2 million in 2Q22
- Core efficiency ratio excluding the impact of solar tax equity investments(1) was 48.24% and 52.20% in 3Q22 and 2Q22, respectively

BALANCE SHEET

- Average deposits increased $191.1 million, or 2.7%, with non-interest bearing deposits making up 56%
- Loans, including net deferred costs increased $220.2 million, or 6.1%, to $3.8 billion, on a linked quarter basis
- Net interest margin improved to 3.50% in 3Q22, an increase of 47 basis points from 3.03% in 2Q22

CAPITAL

- Capital ratios remained strong with CET1 of 11.91% and Tier 1 Leverage of 7.16%
- Tangible book value per share of $15.37 compared to $15.69 as of 2Q22, or 2.0% decline
- Tangible book value excluding OCI of $18.88 compared to $18.23 as of 2Q22, or 3.6% increase
- Tangible common equity ratio of 6.0% compared to 6.1% as of 2Q22

1. *See non-GAAP disclosures on pages 22-23*
2. *Pre-tax, pre-provision income is defined as net interest income plus non-interest income less non-interest expense*

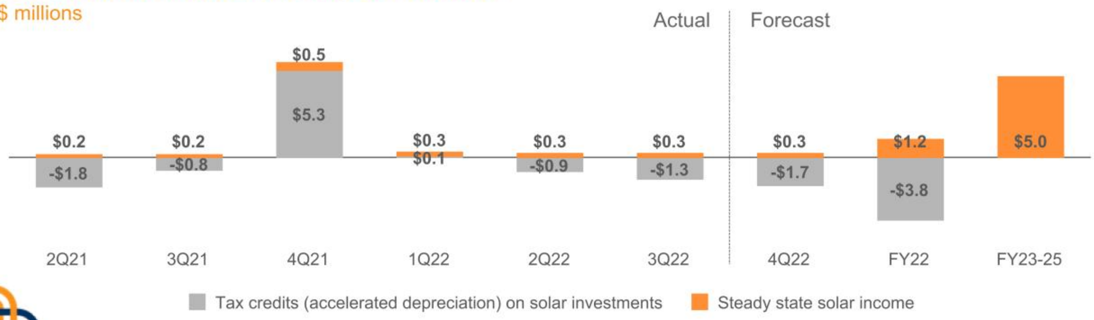
Solar Tax-Equity Investments

OVERVIEW OF SOLAR TAX EQUITY INVESTMENTS

- Metrics excluding the impact of tax credits or accelerated depreciation is a meaningful way to evaluate our performance and are adjusted in accordance with the below chart
  - Immediate realization of tax benefits and subsequent accelerated depreciation of the value of the investment creates volatility in the GAAP and core earnings presentations
  - Steady state income is generally achieved within 4 quarters of initial investment and all investments are net profitable over their lives (generally 5 years)
- We expect more solar tax-equity investment initiatives in the future (not shown in forecast below)

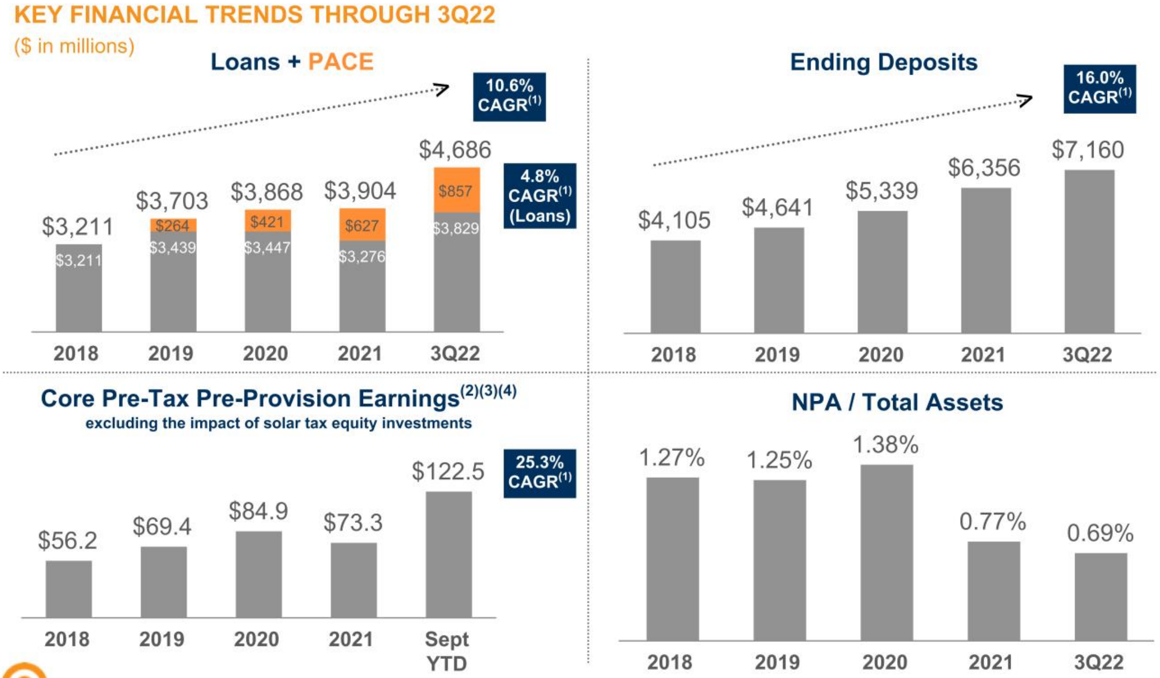
ACTUAL AND PROJECTED SOLAR INCOME[(1)(2)(3)]

$ millions



(1) Actual 2022 results and projected solar income forecasts have been revised modestly since 4Q 2021
(2) Balances presented are not tax effected
(3) Refer to Reconciliation of Non-GAAP Financial Measures on slides 22-23 for further details on impact to key ratios

Trends

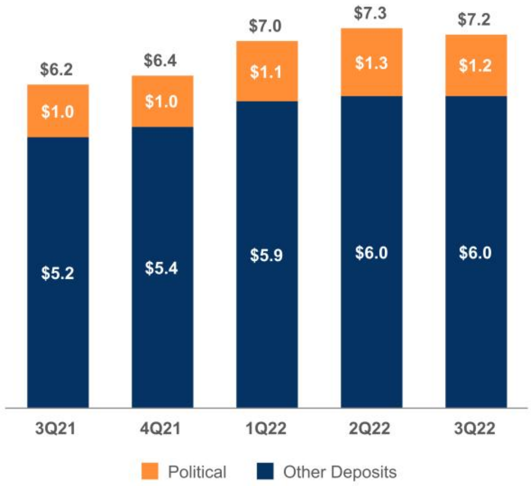


(1) Compounded Annual Growth Rate ("CAGR")
(2) See solar tax investment slide 5 for components of income exclusions
(3) Sept YTD 2022 earnings are annualized
(4) GAAP Pre-tax, pre-provision income was $116.5 million annualized in 2022, $70.4 million in 2021, and $86.7 in 2020, the only years impacted by our solar investments

Deposit Portfolio

TOTAL DEPOSITS

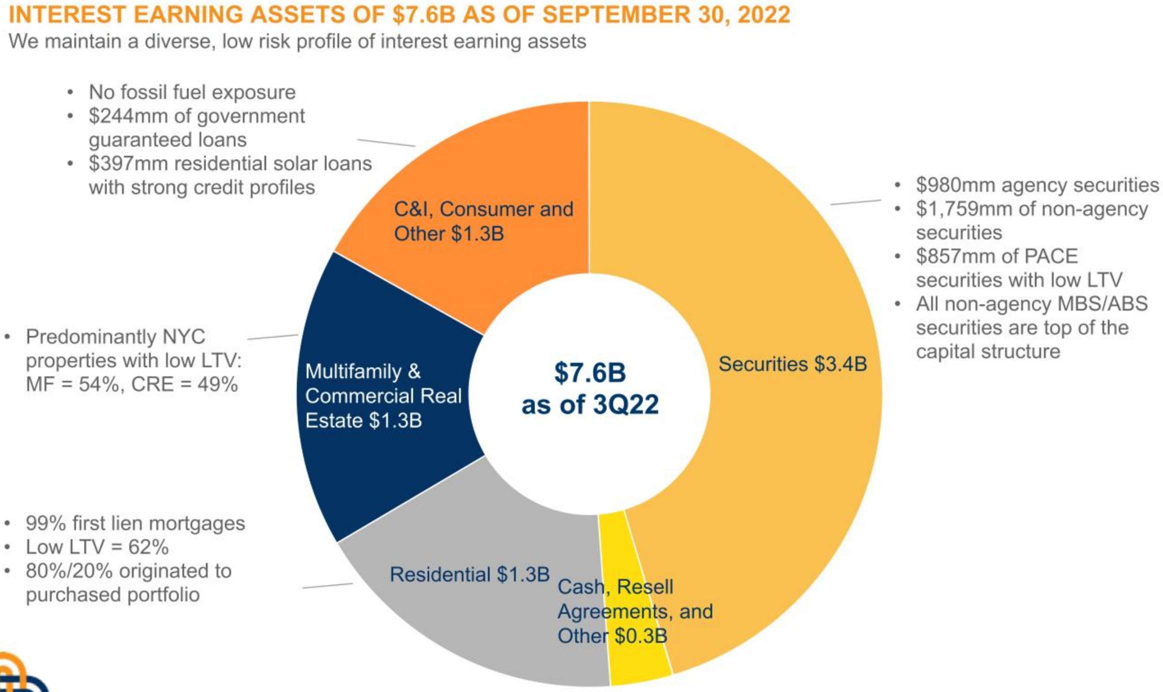
($ in billions)



3Q22 HIGHLIGHTS

- Total average deposits increased $191.1 million
- Total ending deposits decreased $130.9 million compared to 2Q22 primarily related to timing of our pension and benefit fund clients normal payroll withdrawals as well as the first leg of political deposit runoff as the congressional election in early November.
    - Political deposit runoff was $123.7 million
    - Political deposits comprised 16.2% of the total deposit portfolio
    - Key highlights of the non-political deposit activity are:
        - $38.1 million of growth came from new relationships to the bank this quarter
- Total cost of funds of 14 basis points, compared to 8 basis points in Q2; interest bearing deposit cost was 31 basis points in Q3 and 18 basis points in Q2
- Non-interest bearing deposits represented 54% of ending deposits in both 3Q22 and 2Q22

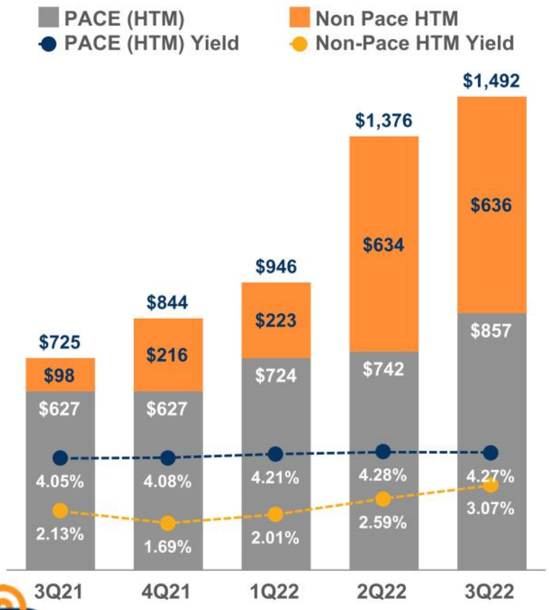
Interest Earning Assets



Held-to-Maturity Securities

HELD-TO-MATURITY SECURITIES

($ in millions)



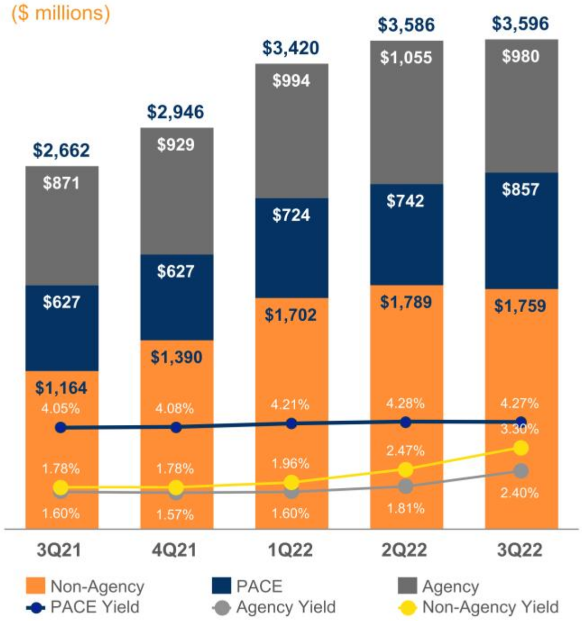
3Q22 HIGHLIGHTS

- HTM securities, excluding PACE assessments represent 25% of the total investment portfolio
- PACE securities saw $115mm new growth during the quarter, due to:
    - $37mm in PACE PFG purchases
    - Two additional residential PACE purchases of $62mm and $32mm
    - One CPACE purchase of $9mm
    - $25mm in principal payments
- 100% of PACE portfolio, and 42% of Non-Pace HTM securities is mission-aligned

Investment Securities

SECURITIES – BOOK VALUE[1]

($ millions)



3Q22 HIGHLIGHTS

- Investment Securities totaled $3.6 billion book value for 3Q22
- Agency securities made up 27.3% of the total portfolio in 3Q22, down from 29.4% in 2Q22, reflecting PACE assessment growth
- PACE assessments are considered non-agency securities, which are non-rated[2]
- 85.6% of all non-agency MBS/ABS securities are AAA rated and 99.7% are A rated or higher[2]; 98.6% of CLO's are AAA-rated
    - As of 3Q22 average subordination for the C&I CLOs was 42.4%
- 37% of the total securities portfolio (or 49% of the securities portfolio excluding PACE) has a floating rate of interest

(1) Securities book value excludes unrealized Available for Sale (AFS) gain / loss on sale
(2) MBS/ABS does not include PACE assessments

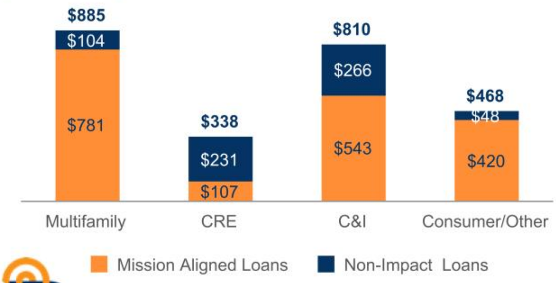
Loans

TOTAL LOANS (1)(2)

($ in millions)

MISSION ALIGNED COMMERCIAL LOANS

($ in millions)



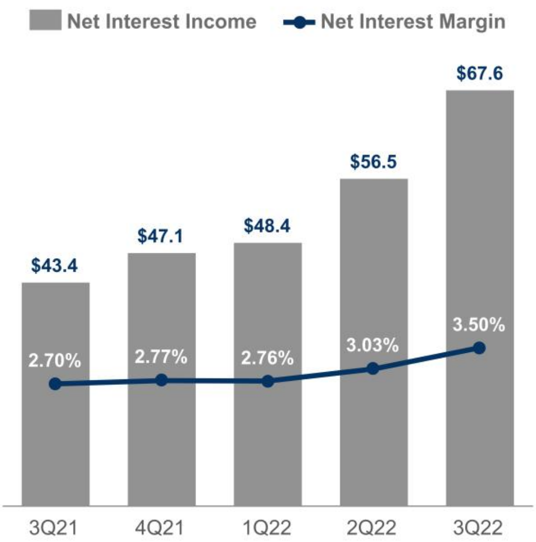
3Q22 HIGHLIGHTS

- Total loans increased $220.2 million, or 6.1%, compared to 2Q22
  - Residential loan balances grew 8.3% during the quarter
  - Multifamily/CRE loans grew 1.9% during the quarter
  - C&I, Consumer, and Other loans grew 9.2% during the quarter
- 3Q22 yield of 4.11%; an increase of 25 bps compared to 2Q22
- The total balance of mission-aligned loans in our commercial portfolio was $1.9 billion, or 72.3% of the total commercial balance
- 45% of all residential loans purchased or originated in Q3 were CRA loans[3], compared to 37% in Q2

(1) Held for Sale loans excluded
(2) Adjusted for $1.0 million paid interest on reinstated loan, 4Q21 yield was 3.89%
(3) CRA loans are defined as loans issued in a low to middle income area, or to a low to middle income borrower

Net Interest Income and Margin

NET INTEREST INCOME & MARGIN
($ millions)



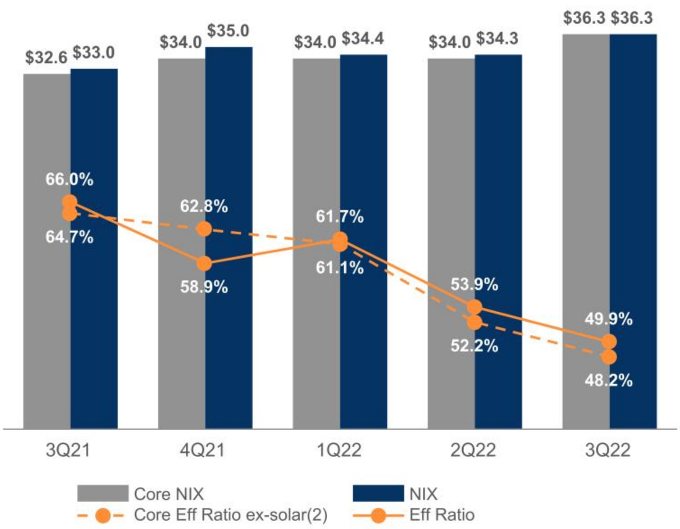
3Q22 HIGHLIGHTS

- Net interest income was $67.6 million, compared to $56.5 million in 2Q22
- 3Q22 NIM at 3.50%; an increase of 47 bps compared to 2Q22
- Loan prepayment penalties favorably impacted NIM by 4 bps in 3Q22, compared to 2 bps in 2Q22

Non-Interest Expense and Efficiency

NON-INTEREST EXPENSE

($ millions)



3Q22 HIGHLIGHTS

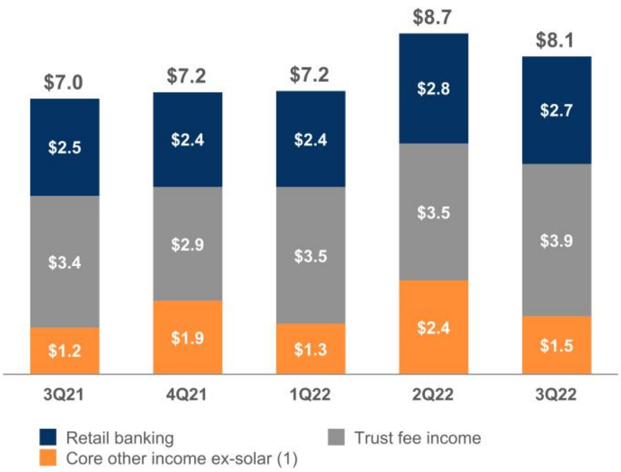
- Efficiency ratio of 49.9% for 3Q22
- Core efficiency ratio excluding the impact of our solar tax equity investments of 48.2% for 3Q22[(1)]
- Non-interest expense for 3Q22 was $36.3 million
- Non-interest expense for 3Q22 was $2.0 million higher compared to 2Q22

(1) See non-GAAP disclosures on pages 22-23
(2) Ex-solar is defined as excluding the impact of our solar tax equity investments

Non-Interest Income

CORE NON-INTEREST INCOME ex-solar [(1)]

($ millions)



3Q22 HIGHLIGHTS

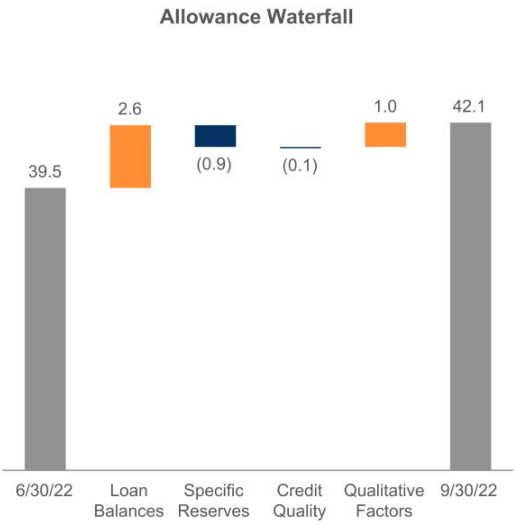
- Our trust business held $37.6 billion in assets under custody and $12.5 billion in assets under management, compared to $38.9 billion and $12.9 billion, respectively, in the preceding quarter; this decline was primarily driven by a decrease in fair value due to market volatility
- Trust fee income increased by $0.4mm quarter over quarter, primarily due to an increase in recordkeeping fees
- Other income is down $0.9 million, primarily driven by losses on strategic sales of nonperforming loans that took place throughout the quarter as opposed to gains in the previous quarter

(1) Ex-solar is defined as excluding the impact of our solar tax equity investments

Allowance for Loan Losses

ALLOWANCE FOR LOAN LOSSES (ALLL) CHANGE DURING 3Q22

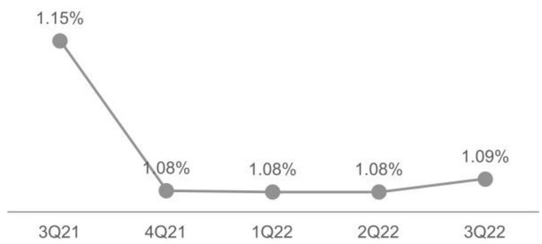
($ millions)



3Q22 HIGHLIGHTS

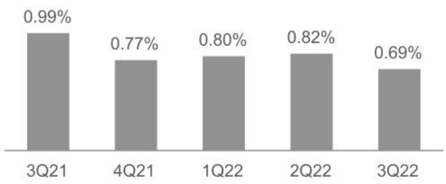
- Allowance for loan losses totals $42.1 million in 3Q22, or $2.6 million higher compared to 2Q22 primarily due to higher loan balances and qualitative factors, offset by improved specific reserves

ALLOWANCE FOR LOAN LOSSES / TOTAL LOANS



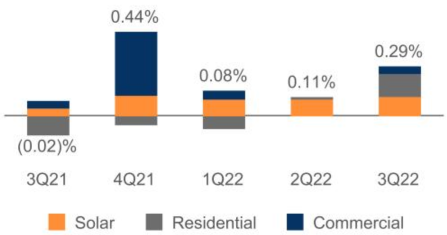
Credit Quality

NPA / TOTAL ASSETS



NCO / AVERAGE LOANS[1]

(Quarter trend)



1. *Annualized*

3Q22 HIGHLIGHTS

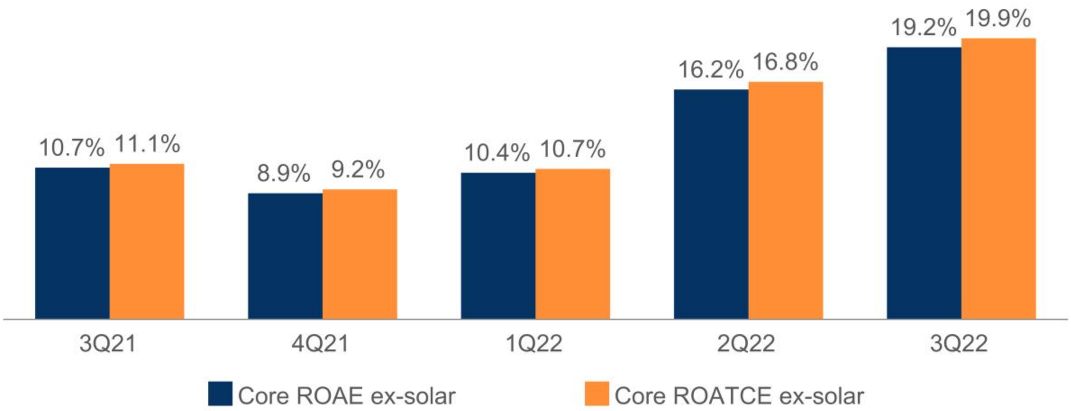
- Nonperforming assets were $54.3 million as of 3Q22, compared to $65.3 million in 2Q22
- Net charge-offs of 0.29% in 3Q22 was 18 bps higher than 2Q22 due to activity related to our focus on reducing our nonperforming assets
- Criticized and classified loans improved by $22.8 million, or 17%; Pass rated loans are 97% of loan portfolio

CRITICIZED AND CLASSIFIED LOANS

($ millions)

Returns

Core ROAE & Core ROATCE ex-solar (1)(2)(3)(4)

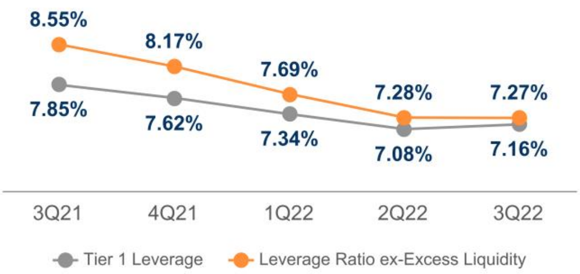


Core ROAE and Core ROATCE ex-solar for Q2 2022 would be 17.2% and 17.7%, respectively assuming no change in OCI from Q1 2022

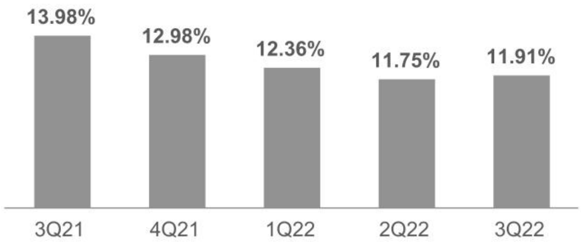
(1) Refer to Reconciliation of Non-GAAP Financial Measures on slides 22-23 for further details
(2) ROAE was 10.3%, 11.2%, 10.3%, 15.2% and 17.8% for 3Q21, 4Q21, 1Q22, 2Q22 and 3Q22, respectively
(3) ROATCE was 10.6%, 11.6%, 10.6%, 15.7% and 18.4% for 3Q21, 4Q21, 1Q22, 2Q22 and 3Q22, respectively
(4) Ex-solar is defined as excluding the impact of our solar tax equity investments

Capital

TIER 1 LEVERAGE RATIO



COMMON EQUITY TIER 1 RATIO



(1) Excess liquidity is defined as cash in excess of $100.0 million

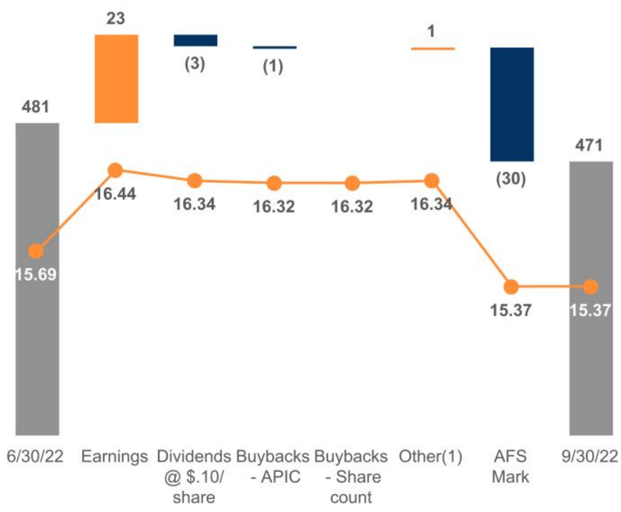
3Q22 HIGHLIGHTS

- Regulatory capital ratios remained strong
  - Tier 1 leverage ratio of 7.16% as of 3Q22
  - Bank tier 1 leverage ratio of 7.92% as of Q3 2022.
  - Common Equity Tier 1 Capital of 11.91%
- Tier 1 leverage ratio was 8 bps higher than the prior quarter, primarily driven by an increase in retained earnings generated by elevated Q3 net income
- CET1 ratio of approximately 12% reflects conservative investment practices

Tangible Book Value

TANGIBLE COMMON EQUITY & TANGIBLE BOOK VALUE

($ millions)



3Q22 SUMMARY

- TBV decline primarily driven by a $29.8 million decline from the previous quarter in the tax effected AFS mark-to-market adjustment
  - TBV decline of 2.0% reflective of increases in long-term interest rates and widening of pricing spreads
  - AFS mark adjustment considered temporary risk mitigated by our liquidity and borrowing capacity
- Total Common Equity Ratio was 6.2%
- Dividend Payout Ratio was 13.4%

(1) Other includes the effect of stock issuance

2022 Guidance

2022 FINANCIAL OUTLOOK - Exceed High End of Ranges

- Core pre-tax pre-provision earnings[1] from $75 - $85 million to:
  - **$120 million (high end)** - exceed by $9-10 million

- Net Interest Income from $184 - $192 million to:
  - **$230 million (high end)** - exceed by $8-$9 million

- Approximately 7-8% balance sheet growth, driven by loan growth and managing cash and short-term securities mix

2022 INITIATIVES

- Invest in lending strategy via personnel, invest in key talent across critical roles
- Drive ESG ResponsiFunds and overall profitability of Trust business

(1) Excluding the impact of our solar tax equity investments and any future non-core items

Appendix

Reconciliation of Non-GAAP Financials

(in thousands)	As of and for the Three Months Ended September 30, 2022	June 30, 2022	September 30, 2021	As of and for the Nine Months Ended September 30, 2022	September 30, 2021
Core operating revenue					
Net Interest income (GAAP)	$ 67,628	$ 56,498	$ 43,387	$ 172,494	$ 127,223
Non-interest income	5,003	7,246	6,702	19,671	16,028
Less: Securities (gain) loss	1,844	582	(413)	2,264	(755)
Less: Subdebt repurchase (gain) loss	(617)	—	—	(617)	—
Core operating revenue (non-GAAP)	73,858	64,326	49,676	193,812	142,496
Add: Tax (credits) depreciation on solar investments	1,306	862	796	2,105	6,393
Core operating revenue excluding solar tax impact (non-GAAP)	$ 75,164	$ 65,188	$ 50,472	$ 195,917	$ 148,889
Core non-interest expense					
Non-interest expense (GAAP)	$ 36,258	$ 34,346	$ 33,034	$ 105,001	$ 97,224
Less: Other one-time expenses [1]	—	(316)	(392)	(738)	(1,482)
Core non-interest expense (non-GAAP)	$ 36,258	$ 34,030	$ 32,642	$ 104,263	$ 95,742
Core net income					
Net Income (GAAP)	$ 22,944	$ 19,613	$ 14,416	$ 56,722	$ 37,013
Less: Securities (gain) loss	1,844	582	(413)	2,264	(755)
Less: Subdebt repurchase (gain) loss	(617)	—	—	(617)	—
Add: Other one-time expenses	—	316	392	738	1,482
Less: Tax on notable items	(319)	(233)	5	(619)	(188)
Core net income (non-GAAP)	23,852	20,278	14,400	58,488	37,552
Add: Tax (credits) depreciation on solar investments	1,306	862	796	2,105	6,393
Add: Tax effect of solar income	(340)	(224)	(202)	(546)	(1,649)
Core net income excluding solar tax impact (non-GAAP)	$ 24,818	$ 20,916	$ 14,994	$ 60,047	$ 42,296

(1) Salary and COBRA expense reimbursement expense for positions eliminated plus expenses related to the termination of the merger agreement with Amalgamated Bank of Chicago

Reconciliation of Non-GAAP Financials

	As of and for the Three Months Ended			As of and for the Nine Months Ended	
(in thousands)	**September 30, 2022**	**June 30, 2022**	**September 30, 2021**	**September 30, 2022**	**September 30, 2021**
Tangible common equity					
Stockholders' equity (GAAP)	$ 487,738	$ 498,041	$ 556,390	$ 487,738	$ 556,390
Less: Minority interest	(133)	(133)	(133)	(133)	(133)
Less: Goodwill	(12,936)	(12,936)	(12,936)	(12,936)	(12,936)
Less: Core deposit intangible	(3,366)	(3,628)	(4,453)	(3,366)	(4,453)
Tangible common equity (non-GAAP)	$ 471,303	$ 481,344	$ 538,868	$ 471,303	$ 538,868
Average tangible common equity					
Average stockholders' equity (GAAP)	$ 511,800	$ 517,430	$ 555,757	$ 529,696	$ 548,733
Less: Minority interest	(133)	(133)	(133)	(133)	(133)
Less: Goodwill	(12,936)	(12,936)	(12,936)	(12,936)	(12,936)
Less: Core deposit intangible	(3,494)	(3,755)	(4,602)	(3,754)	(4,900)
Average tangible common equity (non-GAAP)	$ 495,237	$ 500,606	$ 538,086	$ 512,873	$ 530,764
Core return on average assets					
Core net income (non-GAAP)	$ 23,852	$ 20,278	$ 14,400	$ 58,488	$ 37,552
Denominator: Total average assets	7,942,097	7,760,294	6,632,506	7,700,399	6,421,208
Core return on average assets (non-GAAP)	1.19%	1.05%	0.86%	1.02%	0.78%
Core return on average assets excluding solar tax impact (non-GAAP)	1.24%	1.08%	0.90%	1.04%	0.88%
Core return on average tangible common equity					
Core net income (non-GAAP)	$ 23,852	$ 20,278	$ 14,400	$ 58,488	$ 37,552
Denominator: Average tangible common equity	495,237	500,606	538,086	512,873	530,764
Core return on average tangible common equity (non-GAAP)	19.11%	16.25%	10.62%	15.25%	9.46%
Core return on average tangible common equity excluding solar tax impact (non-GAAP)	19.88%	16.76%	11.05%	15.65%	10.65%
Core efficiency ratio					
Numerator: Core non-interest expense (non-GAAP)	$ 36,258	$ 34,030	$ 32,642	$ 104,263	$ 95,742
Core operating revenue (non-GAAP)	73,858	64,326	49,676	193,812	142,496
Core efficiency ratio (non-GAAP)	49.09%	52.90%	65.71%	53.80%	67.19%
Core efficiency ratio excluding solar tax impact (non-GAAP)	48.24%	52.20%	64.67%	53.22%	64.30%

Thank You

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