FEDERAL DEPOSIT INSURANCE CORPORATION
WASHINGTON, D.C. 20006

FORM 8-K

CURRENT REPORT

PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): April 29, 2019

AMALGAMATED BANK
(Exact name of registrant as specified in its charter)

New York **(State or other jurisdiction of incorporation)**	**13-4920330** **(IRS employer identification no.)**
275 Seventh Avenue, New York, New York **(Address of principal executive offices)**	**10001** **(Zip Code)**

Registrant's telephone number, including area code: (212) 895-8988

Not Applicable
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading symbol(s)	Name of each exchange on which registered
Class A Common Stock, $0.01 par value per share	AMAL	The Nasdaq Stock Market

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (17 CFR § 230.405) or Rule 12b-2 of the Securities Exchange Act of 1934 (17 CFR § 240.12b-2).

Emerging growth company ☒

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Item 2.02 Results of Operations and Financial Condition.

On April 30, 2020, Amalgamated Bank (the "Bank") issued a press release announcing financial results for the first quarter ended March 31, 2020. The press release is furnished as Exhibit 99.2 to this Current Report on Form 8-K.

On April 30, 2020, the Bank will hold an earnings conference call and webcast at 10:00 a.m. (Eastern Time) to discuss financial results for the first quarter ended March 31, 2020. The press release furnished as Exhibit 99.2 contains information about how to access the conference call and webcast.

Item 7.01. Regulation FD Disclosure.

On April 29, 2020, the Bank issued the press release that is furnished as Exhibit 99.1 to this Current Report on Form 8-K and that is incorporated by reference into this Item announcing that the Bank's Board of Directors had declared a quarterly dividend of $0.08 per share payable on June 2, 2020 to shareholders of record on May 14, 2019.

See Item 2.02 of this Current Report on Form 8-K. the slide presentation to be used during the April 30, 2020 earnings conference call and webcast is furnished as Exhibit 99.3 to this Current Report on Form 8-K. The slide presentation is also available on our website, www.amalgamatedbank.com, under the "Investor Relations" section.

Item 9.01 Financial Statements and Exhibits.

(d) *Exhibits* See Exhibit Index to this report.

Exhibit Index

Exhibit No.	Description
99.1	Amalgamated Bank Press release dated April 29, 2019 (furnished only).
99.2	Amalgamated Bank Press Release, dated April 30, 2020.
99.3	Slide Presentation.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

AMALGAMATED BANK

By: /s/ Keith Mestrich
Name: Keith Mestrich
Title: Chief Executive Officer and President

Date: April 30, 2020

Amalgamated Bank Declares Regular Quarterly Dividend

NEW YORK – (Globe Newswire) – April 29, 2020: Amalgamated Bank (Nasdaq: AMAL) (the "Company") today announced that its Board of Directors has declared a regular dividend to common shareholders of $0.08 per share, payable on June 2, 2020, to shareholders of record on May 14, 2020. The amount and timing of any future dividend payments to shareholders will be subject to the discretion of the Company's Board of Directors.

About Amalgamated Bank

Amalgamated Bank is a New York-based full-service commercial bank and a chartered trust company with a combined network of 13 branches in New York City, Washington D.C., and San Francisco. Amalgamated was formed in 1923 as Amalgamated Bank of New York by the Amalgamated Clothing Workers of America, one of the country's oldest labor unions. Amalgamated provides commercial banking and trust services nationally and offers a full range of products and services to both commercial and retail customers. Amalgamated is a proud member of the Global Alliance for Banking on Values and is a Certified B Corporation®. As of December 31, 2019, our total assets were $5.3 billion, total net loans were $3.4 billion, and total deposits were $4.6 billion. Additionally, as of December 31, 2019, the trust business held $32.4 billion in assets under custody and $13.9 billion in assets under management.

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Amalgamated Bank Reports First Quarter 2020 Financial Results

NEW YORK – (Globe Newswire) -- April 30, 2020: Amalgamated Bank (Nasdaq: AMAL) ("Amalgamated") today announced financial results for the first quarter ended March 31, 2020.

First Quarter 2020 Highlights

- Net income of $9.5 million, or $0.30 per diluted share, compared to $10.8 million, or $0.33 per diluted share, for the first quarter of 2019
- Core net income (non-GAAP)[1] of $9.2 million, or $0.29 per diluted share, compared to $10.7 million, or $0.33 per diluted share, for the first quarter of 2019
- Deposit growth of $435.6 million, or 37.5% annualized, compared to a balance of $4.6 billion on December 31, 2019
- Loan growth of $76.2 million, or 8.9% annualized, compared to a balance of $3.4 billion on December 31, 2019
- Cost of deposits was 0.33%, compared to 0.36% for the fourth quarter of 2019 and 0.31% for the first quarter of 2019
- Net interest margin was 3.46%, compared to 3.43% for the fourth quarter of 2019 and 3.65% for the first quarter of 2019
- Tier 1 Leverage, Common Equity Tier 1, and Total Risk-Based capital ratios were 8.47%, 12.74%, and 13.96%, respectively, at March 31, 2020
- Total nonperforming assets were $65.6 million or 1.14% of total assets as of March 31, 2020, compared to $66.7 million or 1.25% of total assets at December 31, 2019 and $56.6 million, or 1.15% of total assets at March 31, 2019

Keith Mestrich, President and Chief Executive Officer of Amalgamated Bank, commented, "As COVID-19 continues to severely impact New York City and our nation, our first priority has been the safety of our employees and the customers that we serve. We have moved quickly to ensure the integrity of our operations as we transition to this new normal with a majority of our employees now working from home. Our staff is seamlessly handling transactions and making new loans in this environment and I am very proud of their unwavering commitment to our customers during this unprecedented time. I am also very proud of the financial support that we have been able to provide to those who need it most through our recently created Frontline Workers Fund offering direct assistance to those battling the pandemic on the frontlines as well as the launch of the Families and Workers Fund, in partnership with a consortium of foundations, whose goal is to provide financial resources to vulnerable working families across the country."

Mr. Mestrich continued, "All of this would not be possible without the strategic transformation that Amalgamated has under gone over the last six years where we have re-instilled a disciplined credit culture, de-risked our balance sheet through the planned runoff of our indirect C&I portfolio while developing a stable, low-cost core deposit franchise. Amalgamated is well positioned with a strong capital base to weather the challenges ahead as a result of COVID-19 as we continue to build upon our reputation as 'America's socially responsible bank' and support those who share our mission and values. Our first quarter results further demonstrate the Bank's financial strength and strong positioning as we delivered record pre-tax, pre-provision income growth of 30%, as compared to 4Q19, and achieved a core efficiency ratio of 59.44%. Looking forward, we understand that the future is uncertain, and we intend to opportunistically manage our non-interest expenses to ensure we maintain our financial flexibility and ensure the long-term success of the Bank."

[1] Reconciliations of non-GAAP financial measures to the most comparable GAAP measure are set forth on the last two pages of the financial information accompanying this press release and may also be found on our website, www.amalgamatedbank.com.

COVID-19 Customer and Community Support Update

Amalgamated's primary concern during the COVID-19 pandemic is for the health and wellbeing of the Company's employees, customers, and communities. Amalgamated is committed to providing support to those who are affected by the unprecedented challenges that the country is facing.

Updates on Amalgamated Bank's Response to the COVID-19 Pandemic:

- More than 90% of all employees are currently in a work from home status. We are committed to the physical, emotional and financial health of our team and have no plans to lay-off our employees during this uncertain time.
- Launched Frontline Workers Fund with Amalgamated Foundation to provide financial support to critical workers on the frontlines of the COVID-19 pandemic.
- All but two branches are closed in NYC, with the open locations practicing social distancing. The Washington DC branch is open 9:00 am to 2:00 pm on Wednesdays. The San Francisco branch is closed until further notice. All personnel has been retained in order to proactively reach out to customers to help them during this time.
- All customers have been encouraged to continue conducting their business online and to reach out to the customer care team with questions.
- Branch ATM vestibules remain open, in addition to 40,000 Allpoint ATMs.
- Fee waivers for non-sufficient funds, overdrafts, ATM fees, and deposit CD breakage.
- All customers notified of our COVID-19 response. The Bank has built a priority communication hub for all clients to provide up-to-date information and resources.
- More than 850 referrals of CARES Paycheck Protection Plan (PPP) to Newtek, our SBA partner.
- Remote commercial servicing of loans, deposits, credit underwriting, origination operations.
- Working with commercial clients on loan deferral requests to help with the business disruption.
- We are offering a three month loan deferral program for our customers and as of Friday April 24th, $300 million of loan balances are under deferral.
- Working with existing clients in the nonprofit, union, philanthropy, and impact segments to determine their credit needs and to provide assistance where possible.

Results of Operations, Quarter Ended March 31, 2020

Net income for the first quarter of 2020 is $9.5 million, or $0.30 per diluted share, compared to $12.0 million, or $0.37 per diluted share, for the fourth quarter of 2019 and $10.8 million, or $0.33 per diluted share, for the first quarter of 2019. The $1.3 million decrease in net income for the first quarter of 2020, compared to the first quarter of 2019, is primarily due to a $6.4 million increase in provision for loan losses and a $0.8 million increase in expenses, partially offset by a $3.9 million increase in net interest income and a $1.7 million increase in non-interest income.

Core net income (non-GAAP) for the first quarter of 2020 is $9.2 million, or $0.29 per diluted share, compared to $12.6 million or $0.39 per diluted share, for the fourth quarter of 2019 and $10.7 million, or $0.33 per diluted share, for the first quarter of 2019. Core net income for the first quarter of 2020 excludes $1.9 million of non-interest income related to the sale of an owned branch and gains on the sale of securities, $1.4 million in expense related to the closure of two branches, and other adjustments including the tax effect of such adjustments.

Net interest income is $44.7 million for the first quarter of 2020, compared to $42.3 million for the fourth quarter of 2019 and $40.8 million for the first quarter of 2019. The year-over-year increase is primarily attributable to an increase in average net loans of $239.8 million, an increase in average securities of $319.1 million and a decrease in average Federal Home

Loan Bank advances of $322.1 million. These impacts are partially offset by an increase in average interest bearing deposits of $206.5 million.

Net interest margin is 3.46% for the first quarter of 2020, an increase of three basis points from 3.43% in the fourth quarter of 2019 and a decrease of 19 basis points from 3.65% in the first quarter of 2019. The accretion of the loan mark from the loans we acquired in our New Resource Bank acquisition contributes four basis points to our net interest margin in the first quarter of 2020, compared to five basis points in both the fourth and first quarters of 2019. Prepayment penalties earned through loan income contributes $0.8 million, or six basis points, to our net interest margin in the first quarter of 2020, compared to two basis points in both the fourth and first quarters of 2019.

Provisions for loan losses totals an expense of $8.6 million in the first quarter of 2020 compared to $0.1 million in the fourth quarter of 2019 and $2.2 million for the first quarter of 2019. The provision expense in the first quarter of 2020 is primarily driven by a $3.4 million increase in our allowance for loan losses on two loans in our indirect C&I portfolio previously classified as restructured loans that were negatively impacted by the coronavirus pandemic and a $3.0 million increase in qualitative factors tied to economic activity as a result of the coronavirus pandemic.

Non-interest income is $9.1 million in the first quarter of 2020 compared to $7.8 million in the fourth quarter of 2019, and $7.4 million in the first quarter of 2019. The $1.7 million increase in the first quarter of 2020, compared to the like period in 2019, is primarily due to a $1.4 million gain on the sale of an owned branch, and a $0.5 million increase in deposit account fees due to higher accounts and balances, partially offset by a $0.6 million decrease in Trust Department fees primarily related to the decrease in revenue from a real estate fund which is liquidating assets.

Non-interest expense for the first quarter of 2020 is $32.3 million, a decrease of $1.2 million from the fourth quarter of 2019, and an increase of $0.8 million from the first quarter of 2019. The increase compared to the first quarter of 2019 was primarily due to a $1.4 million charge for closing two branches in the first quarter of 2020 which was recognized in occupancy and depreciation expense, partially offset by a $0.5 million decrease in data processing expense due to contract renegotiations with vendors.

We have a provision for income tax expense of $3.4 million for the first quarter of 2020, compared to a provision of $4.4 million for the fourth quarter of 2019 and a provision of $3.7 million for the first quarter of 2019. Our effective tax rate for the first quarter of 2020 was 26.3%, compared to 25.7% for the first quarter of 2019.

Financial Condition

Total assets are $5.8 billion at March 31, 2020, compared to $5.3 billion at December 31, 2019. The increase of $426.6 million is driven primarily by a $210.6 million increase in investment securities, a $140.2 million increase in cash and cash equivalents, and a $76.2 million increase in loans receivable, net.

Total loans, net at March 31, 2020 are $3.5 billion, an increase of $76.2 million, or 8.9% annualized, compared to December 31, 2019. Loan growth in the first quarter of 2020 is primarily driven by a $58.0 million increase in C&I loans due to purchases of government guaranteed loans and draw requests on lines of credit, a $50.3 million increase in residential first liens, and a $26.1 million increase in consumer residential solar loans. These increases are partially offset by a $53.2 million decrease in commercial real-estate and multifamily loans.

Deposits at March 31, 2020 are $5.1 billion, an increase of $435.6 million, or 37.5% annualized, as compared to $4.6 billion as of December 31, 2019. Deposits held by politically-active customers, such as campaigns, PACs and state and national party committees are $774.8 million as of March 31, 2020, an increase of $196.2 million compared to $578.6 million as of December 31, 2019. Noninterest-bearing deposits represent 47.7% of average deposits and 47.7% of ending deposits for the three months ended March 31, 2020, contributing to an average cost of deposits of 0.33% in the first quarter of 2020, a three basis point decrease from the linked quarter.

Nonperforming assets total $65.6 million, or 1.14% of period end total assets at March 31, 2020, a decrease of $1.1 million, compared with $66.7 million, or 1.25% of period end total assets at December 31, 2019. The decrease in nonperforming assets at March 31, 2020 compared to the year-ended December 31, 2019 is primarily driven by a $7.4 million decrease in accruing restructured loans, partially offset by a $3.4 million increase in loans 90 days past due and accruing related to delays in renewing loans.

The allowance for loan losses increased $8.5 million to $42.3 million at March 31, 2020 from $33.8 million at December 31, 2019, primarily due to increases in the specific reserves for two indirect C&I loans and an increase in qualitative factors related to the coronavirus pandemic. At March 31, 2020, we had $60.2 million of impaired loans for which a specific allowance of $11.5 million was made, compared to $65.4 million of impaired loans at December 31, 2019 for which a specific allowance of $7.5 million was made. The ratio of allowance to total loans is 1.19% at March 31, 2020 and 0.98% at December 31, 2019.

Capital

As of March 31, 2020, our Tier 1 Leverage Capital Ratio is 8.47%, Common Equity Tier 1 Capital Ratio was 12.74%, and Total Risk-Based Capital Ratio was 13.96%, compared to 8.90%, 13.01%, and 14.01%, respectively, as of December 31, 2019. Stockholders' equity at March 31, 2020 was $473.3 million, compared to $490.5 million at December 31, 2019. The decrease in stockholders' equity is primarily driven by a $17.9 million decrease in accumulated other comprehensive income due to the mark to market on our securities portfolio, a $7.0 million decrease due to share repurchases, and a $2.5 million quarterly dividend. These decreases were partially offset by $9.5 million of net income.

Our tangible book value per share is $14.64 as of March 31, 2020 compared to $14.93 as of December 31, 2019 and $13.68 as of March 31, 2019.

Conference Call
As previously announced, Amalgamated Bank will host a conference call to discuss its first quarter 2020 results today, April 30, 2020 at 10:00am (Eastern Time). The conference call can be accessed by dialing 1-877-407-9716 (domestic) or 1-201-493-6779 (international) and asking for the Amalgamated Bank First Quarter 2020 Earnings Call. A telephonic replay will be available approximately two hours after the call and can be accessed by dialing 1-844-512-2921, or for international callers 1-412-317-6671 and providing the access code 13701389. The telephonic replay will be available until 11:59 pm (Eastern Time) on May 7, 2020.

Interested investors and other parties may also listen to a simultaneous webcast of the conference call by logging onto the investor relations section of our website at http://ir.amalgamatedbank.com/. The online replay will remain available for a limited time beginning immediately following the call.

The presentation materials for the call can be accessed on the investor relations section of our website at http://ir.amalgamatedbank.com/.

About Amalgamated Bank

Amalgamated Bank is a New York-based full-service commercial bank and a chartered trust company with a combined network of 11 branches in New York City, Washington D.C., and San Francisco. Amalgamated was formed in 1923 as Amalgamated Bank of New York by the Amalgamated Clothing Workers of America, one of the country's oldest labor unions. Amalgamated provides commercial banking and trust services nationally and offers a full range of products and services to both commercial and retail customers. Amalgamated is a proud member of the Global Alliance for Banking on Values and is a certified B Corporation®. As of March 31, 2020, our total assets were $5.8 billion, total net loans were $3.5 billion, and total deposits were $5.1 billion. Additionally, as of March 31, 2020, the trust business held $31.0 billion in assets under custody and $11.6 billion in assets under management.

Non-GAAP Financial Measures

This release (and the accompanying financial information and tables) refers to certain non-GAAP financial measures including, without limitation, “Core operating revenue,” “Core non-interest expense,” “Core net income,” “Tangible common equity,” “Core return on average assets,” “Core return on average tangible common equity,” and “Core efficiency ratio.”

Our management utilizes this information to compare our operating performance for 2020 versus certain periods in 2019 and to internal projections. We believe these non-GAAP financial measures facilitate making period-to-period comparisons and are meaningful indications of our operating performance. In addition, because intangible assets such as goodwill and other discrete items unrelated to our core business, which are excluded, vary extensively from company to company, we believe that the presentation of this information allows investors to more easily compare our results to those of other companies.

The presentation of non-GAAP financial information, however, is not intended to be considered in isolation or as a substitute for GAAP financial measures. We strongly encourage readers to review the GAAP financial measures included in this release and not to place undue reliance upon any single financial measure. In addition, because non-GAAP financial measures are not standardized, it may not be possible to compare the non-GAAP financial measures presented in this release with other companies’ non-GAAP financial measures having the same or similar names. Reconciliations of non-GAAP financial disclosures to comparable GAAP measures found in this release are set forth in the final pages of this release and also may be viewed on our website, amalgamatedbank.com.

Terminology

Certain terms used in this release are defined as follows:

"Core operating revenue" is defined as total net interest income plus non-interest income excluding gains and losses on sales of securities and gains on the sale of owned property. We believe the most directly comparable GAAP financial measure is the total of net interest income and non-interest income.

"Core non-interest expense" is defined as total non-interest expense excluding costs related to branch closures and restructuring/severance costs. We believe the most directly comparable GAAP financial measure is total non-interest expense.

"Core net income" is defined as net income after tax excluding gains and losses on sales of securities, gains on the sale of owned property, costs related to branch closures, restructuring/severance costs, and taxes on notable pre-tax items. We believe the most directly comparable GAAP financial measure is net income.

"Tangible common equity" and "Tangible book value" and are defined as stockholders' equity excluding, as applicable, minority interests, preferred stock, goodwill and core deposit intangibles. We believe that the most directly comparable GAAP financial measure is total stockholders' equity.

"Core return on average assets" is defined as "Core net income" divided by average total assets. We believe the most directly comparable performance ratio derived from GAAP financial measures is return on average assets calculated by dividing net income by average total assets.

"Core return on average tangible common equity" is defined as "Core net income" divided by "Average tangible common equity." We believe the most directly comparable performance ratio derived from GAAP financial measures is return on average equity calculated by dividing net income by average total stockholders' equity.

"Core efficiency ratio" is defined as "Core non-interest expense" divided by "Core operating revenue." We believe the most directly comparable performance ratio derived from GAAP financial measures is an efficiency ratio calculated by dividing total non-interest expense by the sum of net interest income and total non-interest income.

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Consolidated Statements of Income (Unaudited)

(Dollars in thousands, except for per share amount)

	Three Months Ended		
	March 31, 2020	December 31, 2019	March 31, 2019
INTEREST AND DIVIDEND INCOME			
Loans	$ 35,612	$ 35,202	$ 35,296
Securities	12,554	11,426	9,875
Federal Home Loan Bank of New York stock	69	134	310
Interest-bearing deposits in banks	396	193	293
Total interest and dividend income	48,631	46,955	45,774
INTEREST EXPENSE			
Deposits	3,915	4,065	2,946
Borrowed funds	27	640	2,055
Total interest expense	3,942	4,705	5,001
NET INTEREST INCOME	44,689	42,250	40,773
Provision for (recovery of) loan losses	8,588	83	2,186
Net interest income after provision for loan losses	36,101	42,167	38,587
NON-INTEREST INCOME			
Trust Department fees	4,085	4,481	4,721
Service charges on deposit accounts	2,411	2,383	1,871
Bank-owned life insurance	384	405	420
Gain (loss) on sale of investment securities available for sale, net	499	218	292
Gain (loss) on other real estate owned, net	(23)	-	(249)
Other	1,762	289	362
Total non-interest income	9,118	7,776	7,417
NON-INTEREST EXPENSE			
Compensation and employee benefits, net	17,458	18,089	17,430
Occupancy and depreciation	5,506	5,007	4,271
Professional fees	2,983	3,248	3,165
Data processing	2,264	2,545	2,749
Office maintenance and depreciation	856	889	887
Amortization of intangible assets	342	344	389
Advertising and promotion	667	911	622
Other	2,194	2,457	1,935
Total non-interest expense	32,270	33,490	31,448
Income before income taxes	12,949	16,453	14,556
Income tax expense (benefit)	3,404	4,445	3,743
Net income	9,545	12,008	10,813
Net income attributable to noncontrolling interests	-	-	-
Net income attributable to Amalgamated Bank and subsidiaries	$ 9,545	$ 12,008	$ 10,813
Earnings per common share - basic	$ 0.30	$ 0.38	$ 0.34
Earnings per common share - diluted	$ 0.30	$ 0.37	$ 0.33

Consolidated Statements of Financial Condition (Unaudited)

(Dollars in thousands)

	March 31, 2020 (Unaudited)	December 31, 2019
Assets		
Cash and due from banks	$ 95,849	$ 7,596
Interest-bearing deposits in banks	166,887	114,942
Total cash and cash equivalents	262,736	122,538
Securities:		
Available for sale, at fair value (amortized cost of $1,458,589 and $1,217,087, respectively)	1,441,805	1,224,770
Held-to-maturity (fair value of $293,857 and $292,837, respectively)	286,251	292,704
Loans receivable, net of deferred loan origination costs (fees)	3,557,335	3,472,614
Allowance for loan losses	(42,348)	(33,847)
Loans receivable, net	3,514,987	3,438,767
Accrued interest and dividends receivable	17,403	19,088
Premises and equipment, net	17,083	17,778
Bank-owned life insurance	81,098	80,714
Right-of-use lease asset	44,853	47,299
Deferred tax asset	37,413	31,441
Goodwill and other intangible assets	19,322	19,665
Other assets	29,002	30,574
Total assets	$ 5,751,953	$ 5,325,338
Liabilities		
Deposits	$ 5,076,557	$ 4,640,982
Borrowed funds	-	75,000
Accrued interest payable	60,812	62,404
Other liabilities	141,315	56,408
Total liabilities	5,278,684	4,834,794
Commitments and contingencies	-	-
Stockholders' equity		
Common stock, par value $.01 per share (70,000,000 shares authorized; 31,000,299 and 31,523,442 shares issued and outstanding, respectively)	310	315
Additional paid-in capital	299,332	305,738
Retained earnings	188,160	181,132
Accumulated other comprehensive income (loss), net of income taxes	(14,667)	3,225
Total Amalgamated Bank stockholders' equity	473,135	490,410
Noncontrolling interests	134	134
Total stockholders' equity	473,269	490,544
Total liabilities and stockholders' equity	$ 5,751,953	$ 5,325,338

Select Financial Data

	As of and for the Three Months Ended		
	March 31,	December 31,	March 31,
	2020	2019	2019
Selected Financial Ratios and Other Data			
Earnings per share			
Basic	$ 0.30	$ 0.38	$ 0.34
Diluted	0.30	0.37	0.33
Core Earnings per share (non-GAAP)			
Basic	$ 0.29	$ 0.40	$ 0.34
Diluted	0.29	0.39	0.33
Book value per common share (excluding minority interest)	15.26	15.56	14.33
Tangible book value per share (non-GAAP)	14.64	14.93	13.68
Common shares outstanding	31,000,299	31,523,442	31,771,585
Weighted average common shares outstanding, basic	31,410,848	31,529,014	31,771,585
Weighted average common shares	31,805,901	32,125,683	32,321,591

Select Financial Data

	As of and for the Three Months Ended		
	March 31, 2020	December 31, 2019	March 31, 2019
Selected Performance Metrics:			
Return on average assets	0.71%	0.93%	0.92%
Core return on average assets (non-GAAP)	0.68%	0.97%	0.90%
Return on average equity	7.65%	9.75%	9.82%
Core return on average tangible common equity (non-GAAP)	7.66%	10.68%	10.18%
Loan yield	4.13%	4.10%	4.44%
Securities yield	3.29%	3.28%	3.37%
Deposit cost	0.33%	0.36%	0.31%
Net interest margin	3.46%	3.43%	3.65%
Efficiency ratio (1)	59.97%	66.95%	65.26%
Core efficiency ratio (non-GAAP) (1)	59.44%	65.11%	65.41%
Asset Quality Ratios:			
Nonaccrual loans to total loans	0.96%	0.90%	0.45%
Nonperforming assets to total assets	1.14%	1.25%	1.15%
Allowance for loan losses to nonaccrual loans	125%	109%	212%
Allowance for loan losses to total loans	1.19%	0.98%	0.95%
Net charge-offs (recoveries) to average loans	0.01%	-0.01%	1.00%
Capital Ratios:			
Tier 1 leverage capital ratio	8.47%	8.90%	8.90%
Tier 1 risk-based capital ratio	12.74%	13.01%	13.31%
Total risk-based capital ratio	13.96%	14.01%	14.33%
Common equity tier 1 capital ratio	12.74%	13.01%	13.31%

(1) Efficiency ratio is calculated by dividing total non-interest expense by the sum of net interest income and total non-interest income

Loan and Held-to-Maturity Securities Portfolio Composition

(In thousands)	At March 31, 2020		At December 31, 2019		At March 31, 2019	
	Amount	% of total loans	Amount	% of total loans	Amount	% of total loans
Commercial portfolio:						
Commercial and industrial	$ 532,351	15.0%	$ 474,342	13.7%	$ 527,200	16.0%
Multifamily mortgages	936,350	26.4%	976,380	28.2%	921,588	28.0%
Commercial real estate mortgages	408,766	11.5%	421,947	12.2%	428,534	13.0%
Construction and land development mortgages	65,706	1.9%	62,271	1.8%	45,734	1.4%
Total commercial portfolio	1,943,173	54.8%	1,934,940	55.9%	1,923,056	58.4%
Retail portfolio:						
Residential real estate lending	1,416,796	39.9%	1,366,473	39.4%	1,203,457	36.6%
Consumer and other	189,152	5.3%	163,077	4.7%	164,412	5.0%
Total retail	1,605,948	45.2%	1,529,550	44.1%	1,367,869	41.6%
Total loans	3,549,121	100.0%	3,464,490	100.0%	3,290,925	100.0%
Net deferred loan origination fees (costs)	8,214		8,124		7,482	
Allowance for loan losses	(42,348)		(33,847)		(31,392)	
Total loans, net	$ 3,514,987		$ 3,438,767		$ 3,267,015	
Held-to-maturity securities portfolio:						
PACE assesments	$ 255,298	89.2%	$ 263,805	90.1%	$-	0.0%
Other securities	30,953	10.8%	28,899	9.9%	9,317	100.0%
Total HTM securities	$ 286,251	100.0%	$ 292,704	100.0%	$ 9,317	100.0%

Net Interest Income Analysis

(In thousands)	Three Months Ended March 31, 2020			Three Months Ended December 31, 2019			Three Months Ended March 31, 2019		
	Average Balance	Income / Expense	Yield / Rate	Average Balance	Income / Expense	Yield / Rate	Average Balance	Income / Expense	Yield / Rate
Interest earning assets:									
Interest-bearing deposits in banks	$ 185,281	$ 396	0.86%	$ 85,965	$ 193	0.89%	$ 73,296	$ 293	1.62%
Securities and FHLB stock	1,544,848	12,623	3.29%	1,399,657	11,560	3.28%	1,225,700	10,185	3.37%
Loans held for sale	-	-	0.00%	-	-	0.00%	2,818	-	0.00%
Total loans, net (1)	3,464,438	35,612	4.13%	3,406,806	35,202	4.10%	3,224,604	35,296	4.44%
Total interest earning assets	5,194,567	48,631	3.77%	4,892,428	46,955	3.81%	4,526,418	45,774	4.10%
Non-interest earning assets:									
Cash and due from banks	9,539			8,852			9,988		
Other assets	222,757			238,421			251,468		
Total assets	$ 5,426,863			$ 5,139,701			$ 4,787,874		
Interest bearing liabilities:									
Savings, NOW and money market deposits	$ 2,143,247	$ 2,737	0.51%	$ 2,003,888	$ 2,762	0.55%	$ 1,877,349	$ 1,867	0.40%
Time deposits	381,053	1,178	1.24%	396,631	1,303	1.30%	440,428	1,079	0.99%
Total deposits	2,524,300	3,915	0.62%	2,400,519	4,065	0.67%	2,317,777	2,946	0.52%
Federal Home Loan Bank advances	6,374	27	1.70%	128,604	636	1.96%	328,476	2,046	2.53%
Other Borrowings	-	-	0.00%	978	4	1.62%	1,333	9	2.64%
Total interest bearing liabilities	2,530,674	3,942	0.63%	2,530,101	4,705	0.74%	2,647,586	5,001	0.77%
Non interest bearing liabilities:									
Demand and transaction deposits	2,300,999			2,024,521			1,598,637		
Other liabilities	93,309			96,335			95,187		
Total liabilities	4,924,982			4,650,957			4,341,410		
Stockholders' equity	501,881			488,744			446,464		
Total liabilites and stockholders' equity	$ 5,426,863			$ 5,139,701			$ 4,787,874		
Net interest income / interest rate spread		$ 44,689	3.14%		$ 42,250	3.07%		$ 40,773	3.34%
Net interest earning assets / net interest margin	$ 2,663,893		3.46%	$ 2,362,327		3.43%	$ 1,878,832		3.65%
Total Cost of Deposits			0.33%			0.36%			0.31%

(1) Amounts are net of deferred origination costs / (fees) and the allowance for loan losses

* Net interest margin includes prepayment penalty income in 1Q20, 4Q19 and 1Q19 of $761,158, $262,196 and $305,405 respectively

Deposit Portfolio Composition

(in thousands)	Three Months Ended March 31, 2020	Three Months Ended December 31, 2019	Three Months Ended March 31, 2019
Noninterest-bearing demand deposit accounts	$ 2,423,760	$ 2,179,247	$ 1,709,921
NOW accounts	234,268	230,919	223,195
Money market deposit accounts	1,708,818	1,508,674	1,377,130
Savings accounts	329,583	328,587	342,713
Time deposits	380,128	393,555	439,135
Brokered CD	-	-	14,981
Total deposits	$ 5,076,557	$ 4,640,982	$ 4,107,075

(In thousands)	Three Months Ended March 31, 2020		Three Months Ended December 31, 2019		Three Months Ended March 31, 2019	
	Average Balance	Average Rate Paid	Average Balance	Average Rate Paid	Average Balance	Average Rate Paid
Noninterest-bearing demand deposit accounts	$ 2,300,999	0.00%	$ 2,024,521	0.00%	$ 1,598,637	0.00%
NOW accounts	231,707	0.40%	227,285	0.47%	224,686	0.45%
Money market deposit accounts	1,587,242	0.60%	1,442,567	0.64%	1,315,186	0.38%
Savings accounts	324,298	0.18%	334,036	0.18%	337,477	0.21%
Time deposits	381,053	1.23%	393,261	1.29%	432,771	1.11%
Brokered CD	-	0.00%	3,370	3.13%	7,657	2.93%
Total deposits	$ 4,825,299	0.33%	$ 4,425,040	0.36%	$ 3,916,414	0.31%

Asset Quality

(In thousands)	March 31, 2020	December 31, 2019	March 31, 2019
Loans 90 days past due and accruing	$ 3,856	$ 446	$ 7,157
Nonaccrual loans excluding held for sale loans and restructured loans	7,537	5,992	9,351
Nonaccrual loans held for sale	-	-	-
Restructured loans - nonaccrual	26,435	25,019	5,455
Restructured loans - accruing	26,968	34,367	33,441
Other real estate owned	786	809	1,057
Impaired securities	64	65	90
Total nonperforming assets	$ 65,646	$ 66,698	$ 56,551
Nonaccrual loans:			
Commercial and industrial	$ 15,949	$ 15,564	$ 3,734
Multifamily	-	-	-
Commercial real estate	3,634	3,693	4,019
Construction and land development	3,652	3,652	-
Total commercial portfolio	23,235	22,909	7,753
Residential 1-4 family mortgages	9,173	6,922	5,769
Residential 1-4 family 2nd mortgages	884	852	1,078
Consumer and other	680	328	206
Total retail portfolio	10,737	8,102	7,053
Total nonaccrual loans	$ 33,972	$ 31,011	$ 14,806
Nonperforming assets to total assets	1.14%	1.25%	1.15%
Nonaccrual assets to total assets	0.60%	0.60%	0.32%
Nonaccrual loans to total loans	0.96%	0.90%	0.45%
Allowance for loan losses to nonaccrual loans	125%	109%	212%

Reconciliation of GAAP to Non-GAAP Financial Measures

The information provided below presents a reconciliation of each of our non-GAAP financial measures to the most directly comparable GAAP financial measure.

(in thousands)	For the Three Months Ended March 31, 2020	December 31, 2019	March 31, 2019
Core operating revenue			
Net interest income (GAAP)	$ 44,689	$ 42,250	$ 40,773
Non interest income (GAAP)	9,118	7,776	7,417
Less: Branch sale (gain)[1]	(1,428)	-	-
Less: Securities loss (gain)	(499)	(218)	(292)
Core operating revenue (non-GAAP)	$ 51,880	$ 49,808	$ 47,898
Core non-interest expenses			
Non-interest expense (GAAP)	$ 32,270	$ 33,490	$ 31,448
Less: Branch closure expense[2]	(1,356)	(957)	-
Less: Severance [3]	(76)	(101)	(117)
Core non-interest expense (non-GAAP)	$ 30,838	$ 32,432	$ 31,331
Core net income			
Net Income (GAAP)	$ 9,545	$ 12,008	$ 10,813
Less: Branch sale (gain)[1]	(1,428)	-	-
Less: Securities loss (gain)	(499)	(218)	(292)
Add: Branch closure expense[2]	1,356	957	-
Add: Severance [3]	76	101	117
Less: Tax on notable items	130	(227)	45
Core net income (non-GAAP)	$ 9,180	$ 12,621	$ 10,683

(1) Fixed Asset branch sale in March 2020

(2) Occupany and other expense related to closure of branches during our branch rationalization

(3) Salary and COBRA reimbursement expense for positions eliminated

Reconciliation of GAAP to Non-GAAP Financial Measures

The information provided below presents a reconciliation of each of our non-GAAP financial measures to the most directly comparable GAAP financial measure.

(in thousands)	March 31, 2020	For the Three Months Ended December 31, 2019	March 31, 2019
Tangible common equity			
Stockholders Equity (GAAP)	$ 473,269	$ 490,544	$ 455,480
Less: Minority Interest (GAAP)	(134)	(134)	(134)
Less: Goodwill (GAAP)	(12,936)	(12,936)	(12,936)
Less: Core deposit intangible (GAAP)	(6,386)	(6,728)	(7,713)
Tangible common equity (non-GAAP)	$ 453,813	$ 470,746	$ 418,198
Average tangible common equity			
Average Stockholders Equity (GAAP)	$ 501,881	$ 488,744	$ 446,464
Less: Minority Interest (GAAP)	(134)	(134)	(134)
Less: Preferred Stock (GAAP)	-	-	-
Less: Goodwill (GAAP)	(12,936)	(12,936)	(12,936)
Less: Core deposit intangible (GAAP)	(6,552)	(6,895)	(7,903)
Average tangible common equity (non-GAAP)	$ 482,258	$ 468,778	$ 425,490
Core return on average assets			
Core net income (numerator) (non-GAAP)	9,180	12,621	10,683
Divided: Total average assets (denominator) (GAAP)	5,426,863	5,139,701	4,787,874
Core return on average assets (non-GAAP)	0.68%	0.97%	0.90%
Core return on average tangible common equity			
Core net income (numerator) (non-GAAP)	9,180	12,621	10,683
Divided: Average tangible common equity (denominator) (non-GAAP)	482,258	468,778	425,490
Core return on average tangible common equity (non-GAAP)	7.66%	10.68%	10.18%
Core efficiency ratio			
Core non-interest expense (numerator) (non-GAAP)	30,838	32,432	31,331
Core operating revenue (denominator) (non-GAAP)	51,880	49,808	47,898
Core efficiency ratio (non-GAAP)	59.44%	65.11%	65.41%

AMALGAMATED BANK

First Quarter 2020 Earnings Presentation

April 30, 2020

amalgamatedbank.com
Member FDIC

Safe Harbor Statements

FORWARD-LOOKING STATEMENTS

This presentation contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act, Section 21E of the Securities Exchange Act of 1934, as amended. Statements regarding the potential effects of the COVID-19 pandemic on our business, operations, financial performance and prospects are forward-looking statements. Also, any statement that does not describe historical or current facts is a forward-looking statement. These statements often include the words "plan," "seek to," "outlook," "guidance," "may," "will," "anticipate," "should," "would," "believe," "contemplate," "expect," "estimate," "continue," "initiatives," and "intend," as well as other similar words and expressions of the future. These forward-looking statements include, but are not limited to, statements related to our business strategy, statements regarding our FY 2020 outlook, including our updated 2020 guidance and related assumptions, statements regarding our ability to meet liquidity needs, statements regarding stock buybacks, expectation of increases in PACE securities and statements regarding continued payment deferral requests. These forward-looking statements are subject to known and unknown risks, uncertainties and other factors, many of which are beyond our control and any or all of which could cause actual results to differ materially from the results expressed or implied by such forward-looking statements. These risks and uncertainties include, but are not limited to:

- negative economic and political conditions that adversely affect the general economy, housing prices, the real estate market, the job market, consumer confidence, the financial condition of our borrowers and consumer spending habits, which may affect, among other things, the level of non-performing assets, charge-offs and provision expense;
- the rate of growth (or lack thereof) in the economy and employment levels, as well as general business and economic conditions, coupled with the risk that adverse conditions may be greater than anticipated in the markets that we serve;
- the COVID-19 pandemic and its effects on the economic and business environments in which we operate;
- changes in assumptions underlying our updated FY 2020 guidance;
- continuation of the historically low short-term interest rate environment;
- fluctuations or unanticipated changes in interest rates on loans or deposits or that affect the yield curve;
- the inability of Amalgamated Bank to maintain the historical growth rate of its loan portfolio;
- changes in loan underwriting, credit review or loss reserve policies associated with economic conditions, examination conclusions, or regulatory developments either as they currently exist or as they may be affected by conditions associated with the COVID-19 pandemic;
- effectiveness of Amalgamated Bank's asset management activities in improving, resolving or liquidating lower-quality assets;
- the impact of competition with other financial institutions, many of which are larger and have greater resources, as well as changes in the competitive environment;
- our ability to meet heightened regulatory and supervisory requirements;
- our ability to grow and retain low-cost core deposits and retain large, uninsured deposits;
- risks associated with any merger, acquisition or expansion into new geographic or product markets;
- any matter that would cause Amalgamated Bank to conclude that there was impairment of any asset, including intangible assets;
- inability to comply with regulatory capital requirements, including those resulting from changes to capital calculation methodologies, required capital maintenance levels or regulatory requests or directives;
- risks associated with litigation, including the applicability of insurance coverage;
- the risk of not achieving anticipated cost savings related to reduction in salaries and benefits, professional fees and other expense areas;
- a failure in or breach of our operational or security systems or infrastructure, or those of third party vendors or other service providers, including as a result of unauthorized access, computer viruses, phishing schemes, spam attacks, human error, natural disasters, power loss and other security breaches, the risk of any of which could be exacerbated by employees and others working remotely as a result of the effects of the COVID-19 pandemic
- volatile credit and financial markets both domestic and foreign;
- the risk that the preliminary financial information reported herein and our current preliminary analysis could be different when our review is finalized.

Additional factors which could affect the forward-looking statements can be found in Amalgamated's Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q, and Current Reports on Form 8-K filed with the FDIC and available on the FDIC's website at https://efr.fdic.gov/fcxweb/efr/index.html. Forward-looking statements are based upon the current beliefs and expectations of management, and on information currently available to management. Amalgamated Bank disclaims any obligation to update or revise any forward-looking statements contained in this presentation, which speak only as of the date hereof, or to update the reasons why actual results could differ from those contained in or implied by such statements, whether as a result of new information, future events or otherwise, except as required by law.

NON-GAAP FINANCIAL MEASURES

This presentation contains certain non-GAAP financial measures including, without limitation, "Core Operating Revenue," "Core Non-interest Expense," "Tangible Common Equity," "Average Tangible Common Equity," "Core Efficiency Ratio," "Core Net Income," "Core ROAA," and "Core ROATCE."

We believe these non-GAAP financial measures provide useful information to management and investors that is supplementary to our financial condition, results of operations and cash flows computed in accordance with GAAP. Specifically, we believe these non-GAAP financial measures (a) allow management and investors to better assess our performance by removing volatility that is associated with discrete items that are unrelated to our core business, and (b) enable a more complete understanding of factors and trends affecting our business.

Non-GAAP financial measures, however, have inherent limitations, are not required to be uniformly applied, and are not audited. Accordingly, these non-GAAP financial measures should not be considered as substitutes for GAAP financial measures, and we strongly encourage investors to review the GAAP financial measures included in this presentation and not to place undue reliance on any single financial measure. In addition, because non-GAAP financial measures are not standardized, it may not be possible to compare the non-GAAP financial measures presented in this presentation with other companies' non-GAAP financial measures having the same or similar names. As such, you should not view these disclosures as a substitute for results determined in accordance with GAAP, and they are not necessarily comparable to non-GAAP financial measures that other companies use. Reconciliations of non-GAAP financial disclosures to what we believe to be the most directly comparable GAAP measures found in this presentation are set forth in the final pages of this presentation and also may be viewed on the bank's website, amalgamatedbank.com.

You should assume that all numbers presented are unaudited unless otherwise noted.

First Quarter 2020

Highlights

- ✓ GAAP net income of $0.30 per diluted share; core net income of $0.29 per diluted share[1]
  - ✓ Net income of $0.45 per diluted share excluding COVID loan provision build[1][2]
- ✓ Pre-tax, pre-provision income[3] of $21.5mm compared to $16.5mm in 4Q19
  - ✓ Highest quarterly pre-tax, pre-provision income in history of the bank
- ✓ Efficiency ratio of 59.97%

- ✓ Average deposit growth of $400.3mm, or 36% annualized, compared to 4Q19
- ✓ Non-interest bearing deposits are 48% of ending deposits
- ✓ 33 bps cost of deposits

- ✓ Provision build of $8.6mm driven primarily by $3.4mm in indirect C&I portfolio and $3.0mm in qualitative factors; non-performing assets decreased slightly to $65.6 million, or 1.14% of total assets

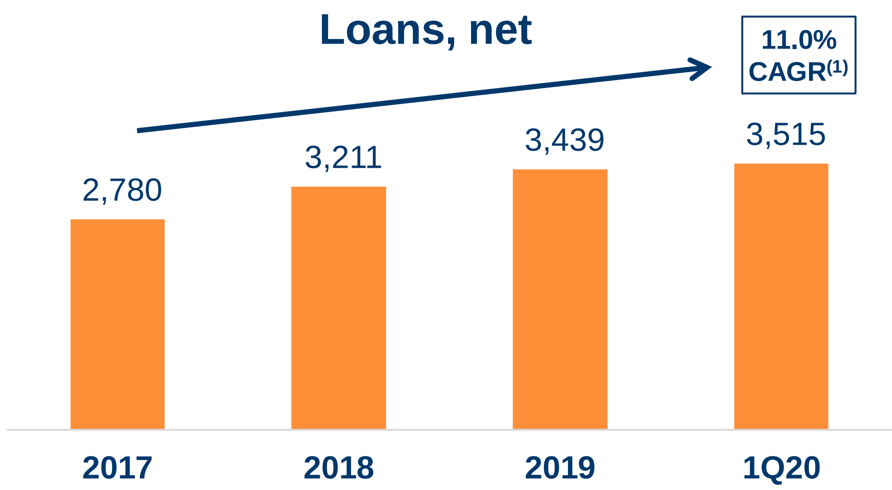
- ✓ Capital ratios remained strong with CET1 of 12.74% and Tier 1 Leverage of 8.47%
- ✓ $7.0mm of repurchased shares at $13.34 per share; buy-back program suspended indefinitely
- ✓ CECL adoption postponed until 2023

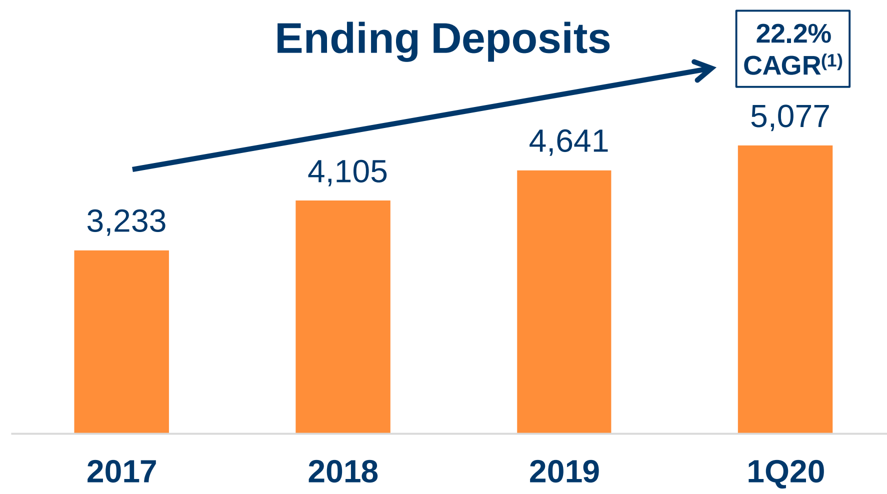
(1) See non-GAAP disclosures on pages 25-26
(2) COVID specific provision build of $6.4mm pre-tax, and $4.7mm after-tax
(3) Pre-tax, pre-provision income is defined as net interest income plus non-interest income less non-interest expense

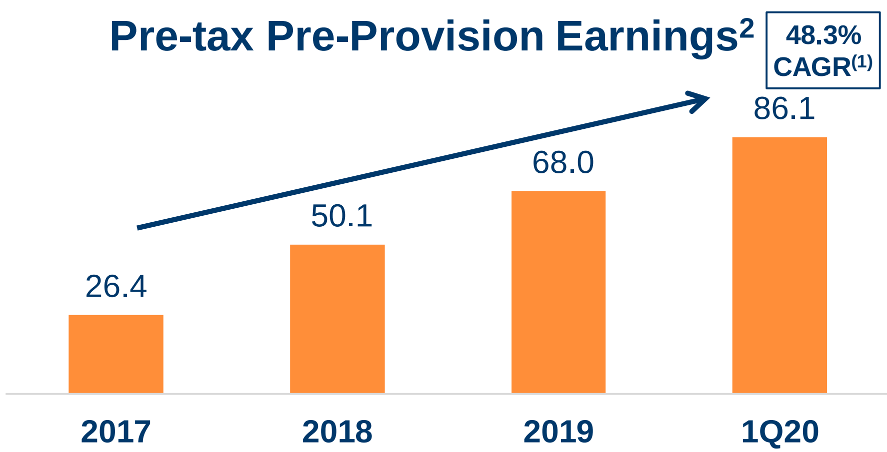
Trends

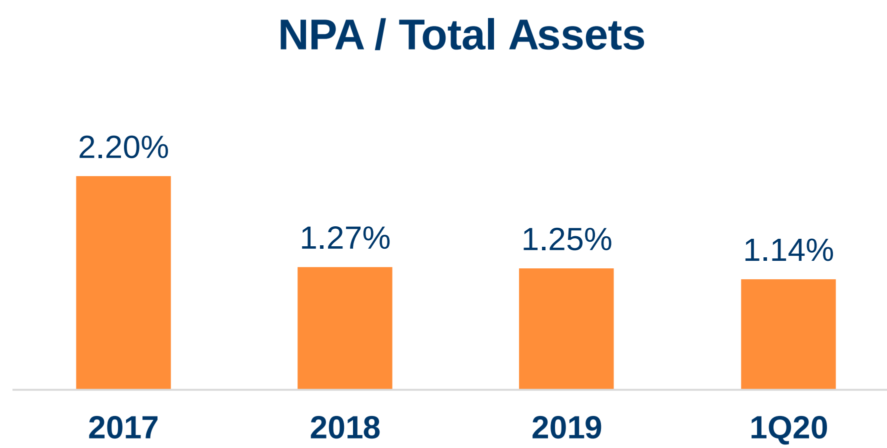
Key Financial Trends through 1Q20

($ in millions)









(1) Compounded Annual Growth Rate ("CAGR")
(2) 1Q20 Pre-tax Pre-Provision annualized

Response to COVID-19

Our response during the COVID-19 pandemic has allowed us to take care of employees and customers while maintaining operational continuity

Employees and Community

- ✓ Rotational schedule and measures in place to ensure health and safety of employees still in branches
- ✓ All bank employees continue to be paid
- ✓ Launched Families and Workers Fund with initial commitment of $7.1mm
- ✓ 90%+ of bank employees working remotely
- ✓ Additional Paid Time Off, medical / family leave, as needed for those directly impacted

Consumer Clients

- ✓ Social distancing measures in branches to ensure safety of customers
- ✓ ATM vestibules remain open, in addition to 40,000 Allpoint ATMs
- ✓ Fee waivers for non-sufficient funds, overdrafts, ATM fees, and deposit CD breakage
- ✓ Client payment deferrals and rapid response funds for protection against extended hardship
- ✓ Channeling branch services to online solutions where possible

Commercial Clients

- ✓ More than 850 referrals of CARES Paycheck Protection Plan (PPP) to Newtek, an SBA originator
- ✓ Remote commercial servicing (loans, deposits), credit underwriting, origination operations
- ✓ Working with commercial clients on payment deferral requests to help with business disruption

Environmental, Social and Governance (ESG)

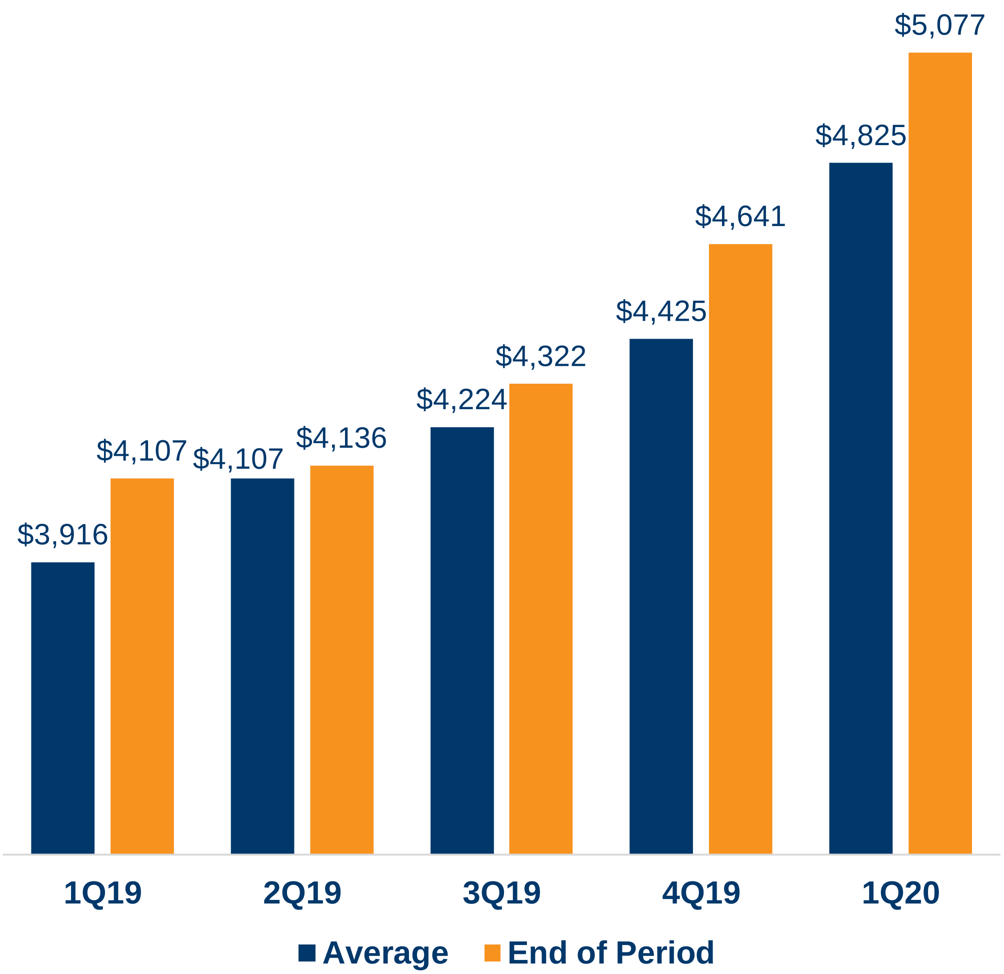
1Q20 Mission Aligned Initiatives and Accomplishments

- ✓ Frontline Workers Fund launched with Amalgamated Foundation to provide financial support to critical workers on the frontlines of the COVID-19 pandemic
- ✓ Amalgamated's MSCI ESG score improved to A from BBB
- ✓ Certified B Corporation score increased from 87 to 115
- ✓ Supplier Code of Conduct and Human Rights statement formalized and approved by our Board
- ✓ Released our 2019 Corporate Social Responsibility (CSR) Report
- ✓ Joined the Science-Based Targets Initiative
- ✓ Implemented ESG Questionnaire for suppliers
- ✓ Collaboration with Invesco is expected to provide our clients access to ESG investment options

Deposit Portfolio

Total Deposits

($ in millions)



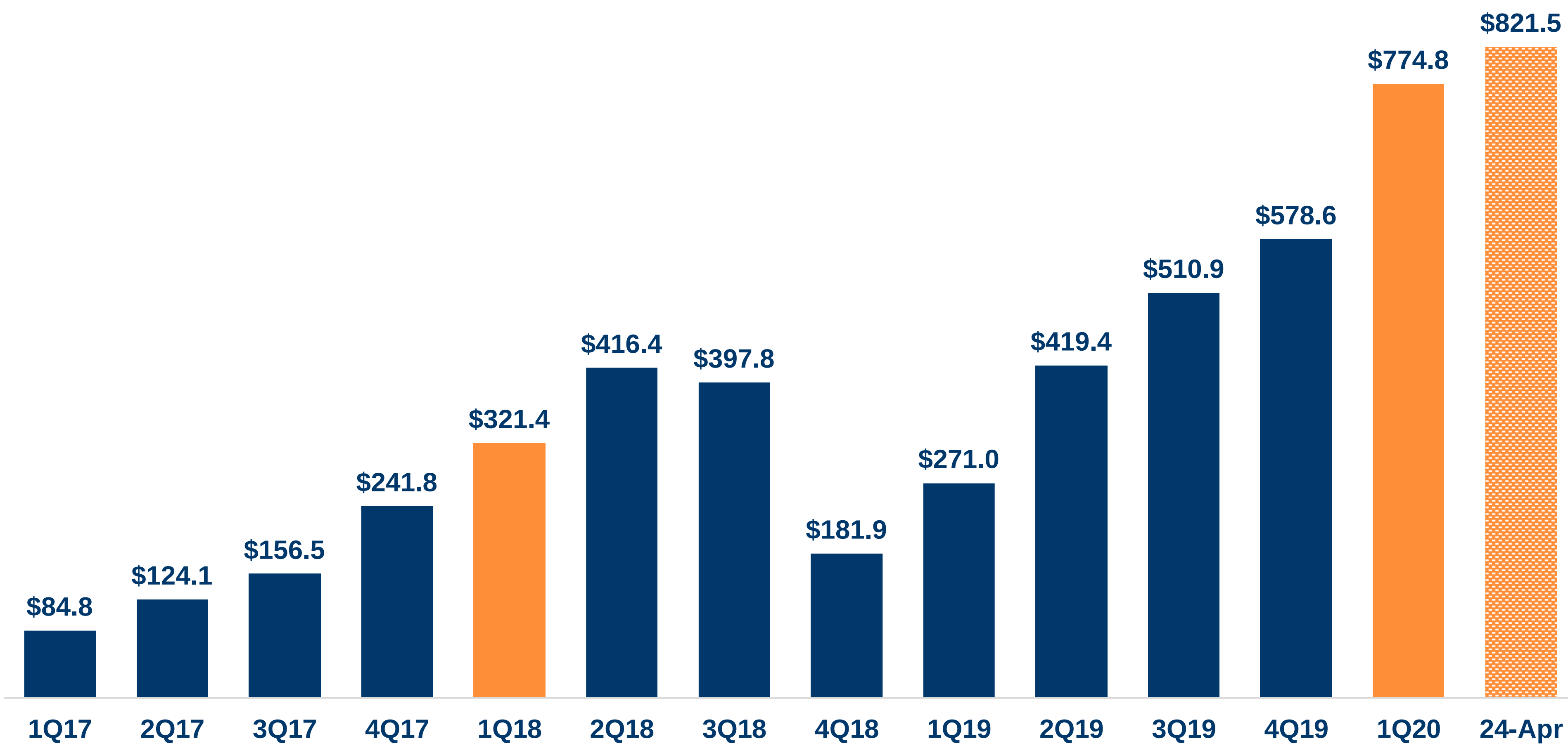
1Q20 Highlights

- ✓ Total ending deposits increased $435.6 million, or 37.5% annualized, compared to 4Q19
- ✓ Total average deposits increased $400.3 million, or 36.2% annualized, compared to 4Q19
- ✓ $276.5 million of average non-interest bearing deposit growth, compared to 4Q19
- ✓ Non-interest-bearing deposits represented 48% of ending deposits in 1Q20, compared to 47% in 4Q19
- ✓ Total deposits increased to $5,324 million as of April 24th, an increase of $247 million since quarter-end

Political Deposits

Political Deposits Historical Trend

($ in millions)



Liquidity Sources

Liquidity sources amount to $2.9B as of March 31, 2020

- ✓ Capacity to borrow from Federal Home Loan Bank (FHLB) presents largest source of balance sheet funding
- ✓ Ability to borrow based on existing balance sheet assets as collateral, primarily mortgage (commercial and multi-family)

Key Sources of Liquidity	Timing	Amount ($MM) as of March 2020	% of Deposits
Cash	Immediate	$260	5%
FHLB Borrowing Potential	Immediate	$1,500	30%
Potential Political Deposit Runoff	Months	($500)	-10%
Immediate Core Liquidity		**$1,260**	**25%**
Saleable Non-Pledge-able Securities	Days	$510	10%
Est. Wholesale Borrowings Capacity	Weeks	$760	15%
Apx. Saleable Non-Pledge-able Loans	Months	$400	8%
Total		**$2,930**	**58%**

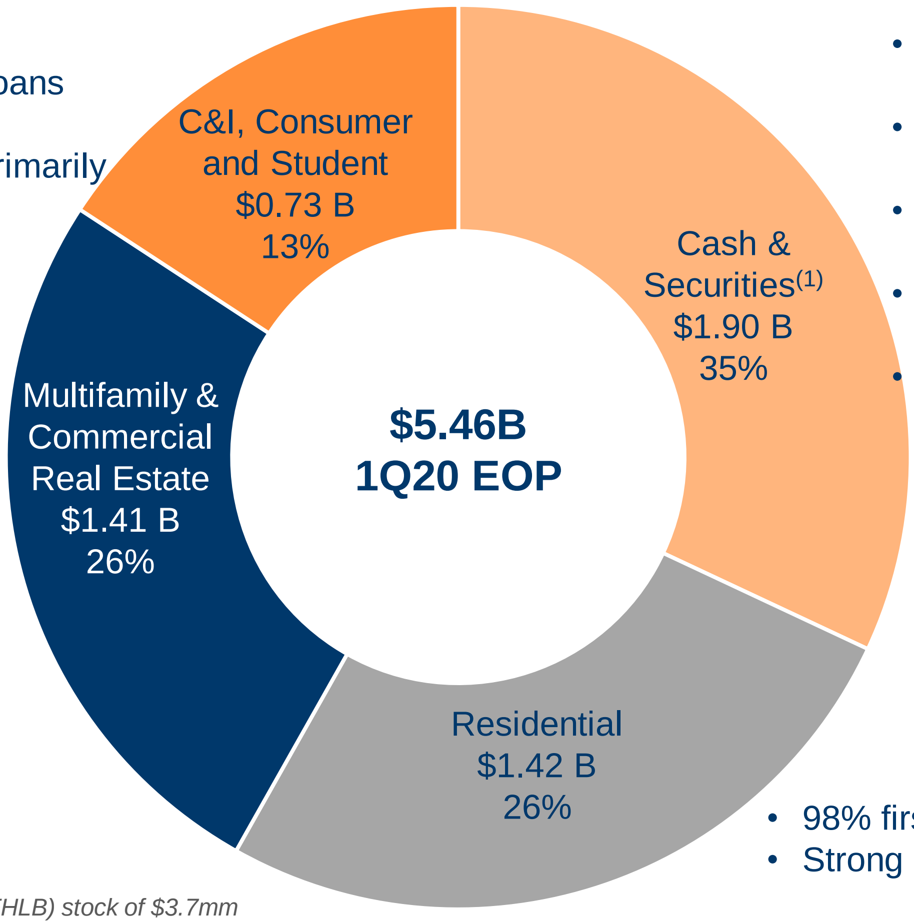
Interest Earning Assets

Interest Earning Assets of $5.5B as of March 31, 2020

✓ We maintain a diverse, low risk profile of interest earning assets

- No fossil fuel exposure
- $147mm of government guaranteed loans
- $124mm residential solar loans with strong credit profiles
- $63mm of student loans, primarily to post-graduate students

- Predominantly NYC based properties with strong LTVs
- MF LTV = 56%
- CRE LTV = 53%



- $789mm, agency securities
- $653mm of non-agency securities are AAA rated
- $255mm of PACE securities at low LTV
- $167mm of cash deposits at Bank
- All non-agency securities are top of the capital structure

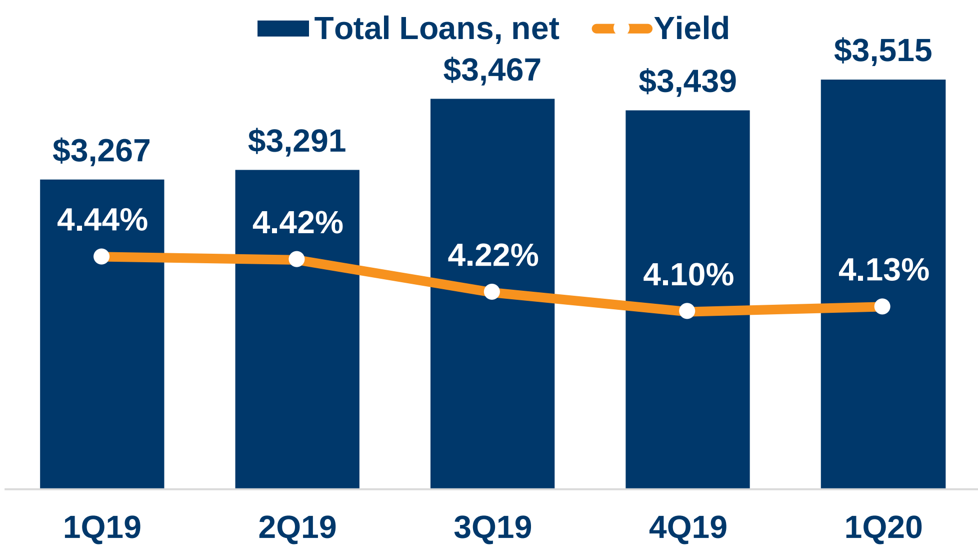
- 98% first lien mortgages
- Strong Loan to Original Value = 53%

[1] *Securities include Federal Home Loan Bank (FHLB) stock of $3.7mm*

Loan and Held-to-Maturity Securities

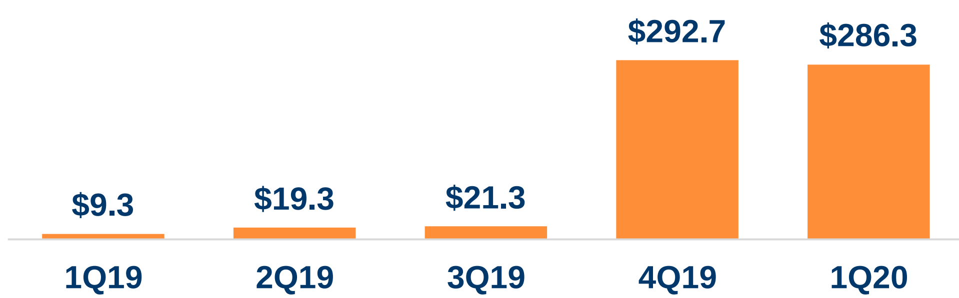
Total Loans, Net[1]

($ in millions)



Held-to-Maturity Securities

($ in millions)



(1) *Loan balances in the first, second and third quarters of 2019 include $44.8 million, $72.7 million and $86.3 million in PACE assessments, respectively that are presented in held-to-maturity securities starting in 4Q19*

1Q20 Highlights

- ✓ Total loans increased $76.2 million, or 8.9% annualized, compared to 4Q19
- ✓ 1Q20 Yield at 4.13%; increase of 3 bps and decrease of 31 bps compared to 4Q19 and 1Q19 respectively
- ✓ Held to Maturity Securities decreased $6.4 million compared to 4Q19
  - ✓ Property assessed clean energy ("PACE") securities expected to increase starting in 2Q20 due to investment in PACE Funding Group

Property Assessed Clean Energy (PACE)

Investment in PACE Funding Group (PFG)

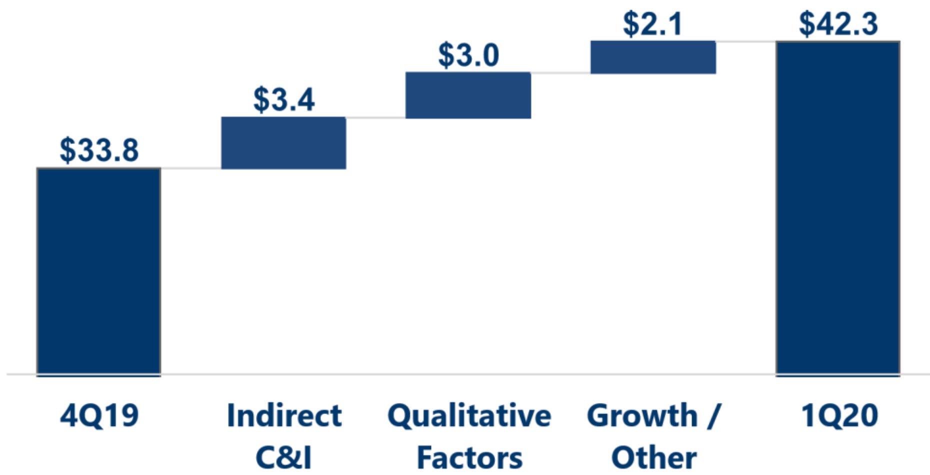
- ✓Strategic investment of $2.5 million with PFG where the Bank provided investment capital, and commitment to purchase PACE financing products
- ✓Will provide values-aligned financing for customers of PACE assessments
- ✓Working with PFG to expand into the New York market, though efforts now delayed due to COVID-19

PACE Portfolio at Amalgamated

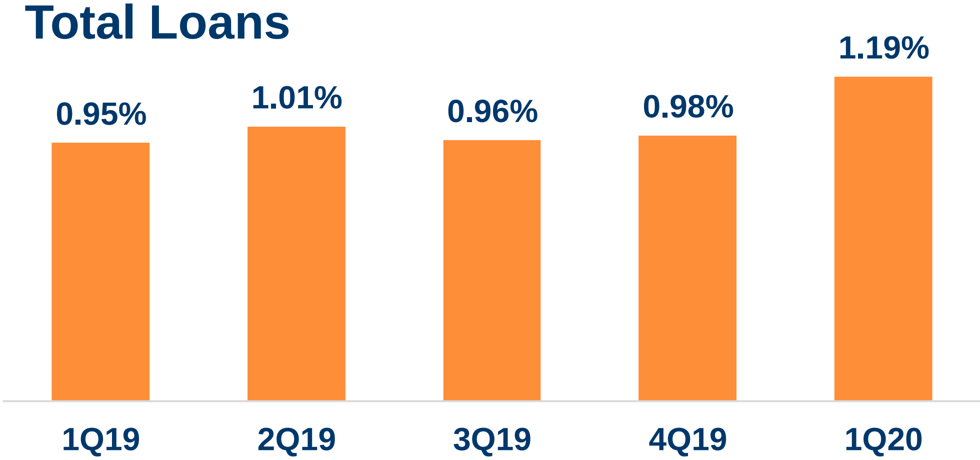
- ✓PACE assessments totaled $255.3 million at quarter-end 1Q20 with a premium of less than 3%
- ✓Estimated yield in the low to mid 4%; purchased at a premium with yields expected to vary based on prepayments
- ✓Average PACE assessment-to-value below 10%
- ✓Reported in Held-to-maturity securities on balance sheet

Allowance for Loan Losses

Allowance for Loan Losses Change from 4Q19 to 1Q20
($ in millions)



Allowance for Loan Losses / Total Loans



1Q20 Overview

- ✓ Allowance for loan losses totals $42.3 million in 1Q20
- ✓ Qualitative increases in 1Q20 are related to economic factors
  - ✓ We expect increases in qualitative factors for 2Q20 due to COVID-19 loan payment deferrals

COVID-19 Deferrals – Post Quarter Update

Current rate of payment deferrals is approximately 9% of loan balances, with an additional 3% likely to proceed to approval

		Data as of week ending 4/25/2020			
Loan Type	**3/31/20 Balance**	**Payment deferrals approved or in process**	**% of portfolio**	**Documents requests; not yet returned**	**% of portfolio**
C&I	$ 532	$ 30	5.6%	$ 33	6.1%
MF / CRE / Construction	1,411	155	11.0%	75	5.3%
Residential	1,417	114	8.0%	-	0.0%
Portfolio (excl. Consumer and Student)	**$ 3,360**	**$ 298**	**8.9%**	**$ 107**	**3.2%**
Consumer and Student	*$ 189*	*43% of balances reported with less than 1% deferral rate*			

Residential Lending – Post Quarter Update

Residential Payment Deferrals - as of April 24, 2020

Total deferrals are **$114 million**, or 8% of residential loans

- Deferrals are higher in NY/NJ/CT markets vs. other geographies
- Volumes increased rapidly after program was announced, but the pace of requests has slowed

Deferral is for 3 months with another 3 months available, if needed

- Loans are not reported as delinquent or restructured in our financial statements and no direct impact on provision while in deferral period, though there may be impact on qualitative factors
- Interest on loans continues to accrue

Residential Loan Balance and loan to original value as of 1Q20

Portfolios	Balance 1Q20	Loan-to-Value (LTV)[1]	Comments
Self Originated	$ 1,110	56%	
Purchased – post 2015	216	45%	Portfolios from two banks
Purchased – pre 2010	91	41%	Legacy portfolio in run-off
Total Residential	**$ 1,417**	**53%**	
Percent of total loans	*40%*		

(1) Loan-to-value is calculated as the existing book balance divided by the original appraisal value with no adjustments for home price index changes

Commercial Lending – Post Quarter Update

Commercial Payment Deferrals - as of April 24, 2020

Total deferrals approved or in process of **$185 million** with approximately $108 million in additional requests

- Majority of requests are in the multifamily, hotel or restaurant space for C&I
- We expect deferrals to increase for these loans
- Loans are not reported as delinquent or restructured in our financial statements and have no direct impact on provision due solely to deferrals; there may be an impact on qualitative factors

Commercial Loans in Impacted Industries

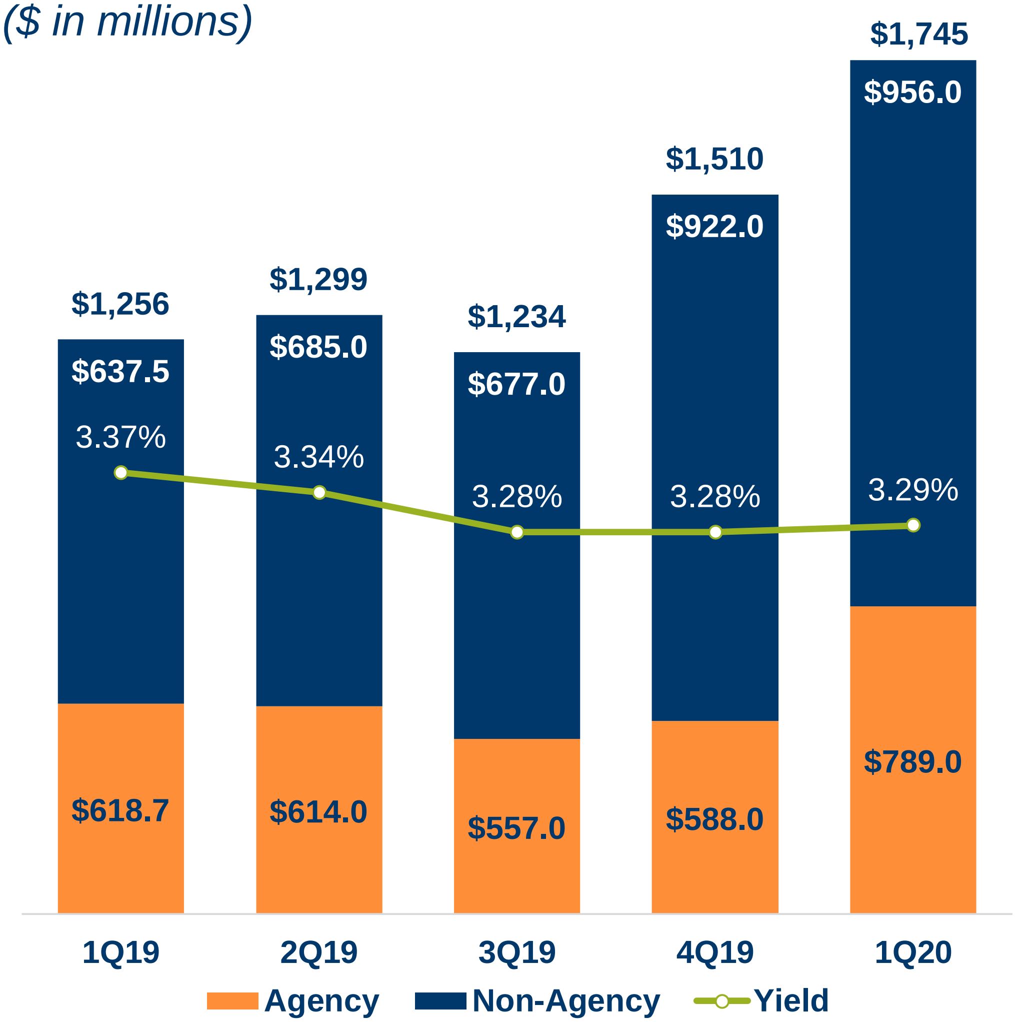
Portfolios	Balance 1Q20	% of Total Loans	Comments
Leveraged Loans	$ 52	1.5%	Indirect C&I portfolio in 'run-off' since early 2018
Hotels	30	0.8%	All LTVs below 70%
Schools / Places of Worship	17	0.5%	Most loans have strong LTVs or are supported by Govt grants
Restaurants[1]	14	0.4%	High-end establishments expected to rebound once reopened
Total Impacted C&I and Owner Occupied Real Estate	**$ 112**	**3.2%**	
Multifamily Real Estate	$ 936	26.4%	Approximately 80% of balances are in NYC; avg LTV is 56%
Commercial Real Estate	409	11.5%	Approximately 50% of balances are in NYC; avg LTV is 38%
Total MF and CRE	**$1,345**	**37.9%**	

[1] NYC area restaurant exposure does not include $36mm of pro-rate exposure in MF and CRE properties

Cash and Investment Securities

Securities – Book value[1]

($ in millions)



1Q20 Highlights

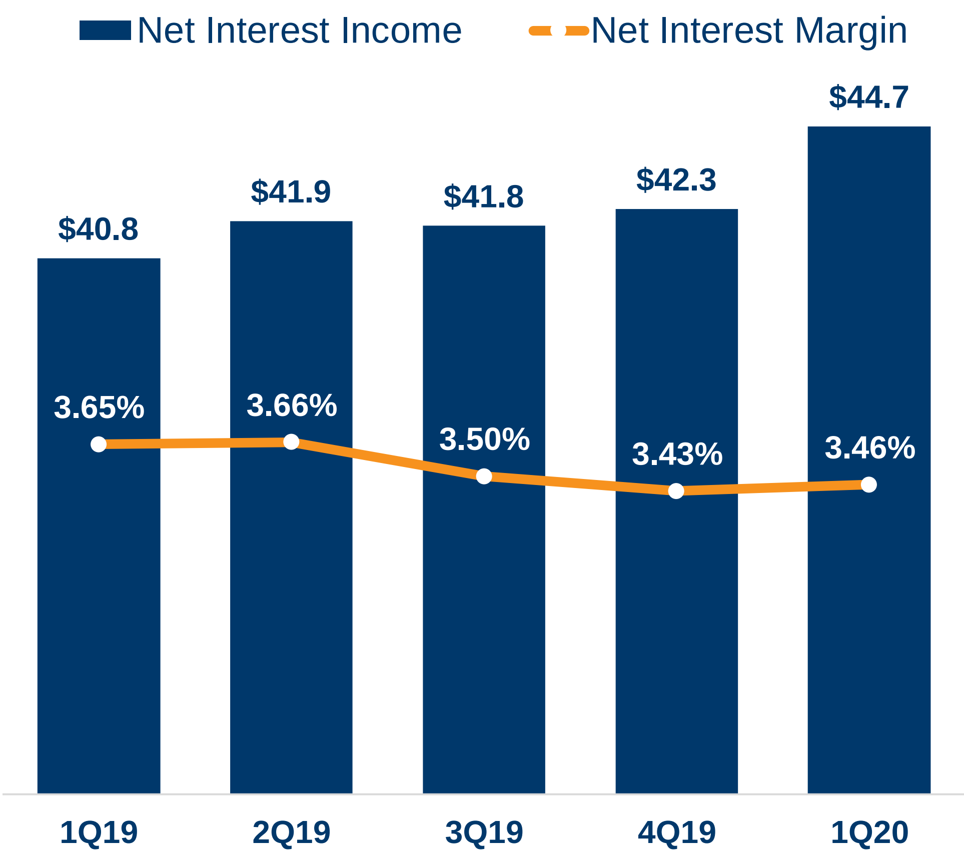
- ✓ Investment Securities totaled $1.7 billion book value for 1Q20
- ✓ Securities increase of $235 million from 4Q19 is primarily due to an increase in agency securities
- ✓ 85% of all non-agency MBS/ABS securities are AAA rated and 99% are A rated or higher; all CLO's are AAA rated
- ✓ As of 1Q20 average subordination for the C&I CLOs is 42%
- ✓ Non-agency securities in 1Q20 include $255.3 million of PACE assessments, which are non-rated

[1] *Securities book value excludes unrealized Available for Sale (AFS) gain / loss on sale*

Net Interest Income and Margin

Net Interest Income & Margin

($ in millions)



1Q20 Highlights

- ✓ Net interest income is $44.7 million, compared to $42.3 million in 4Q19

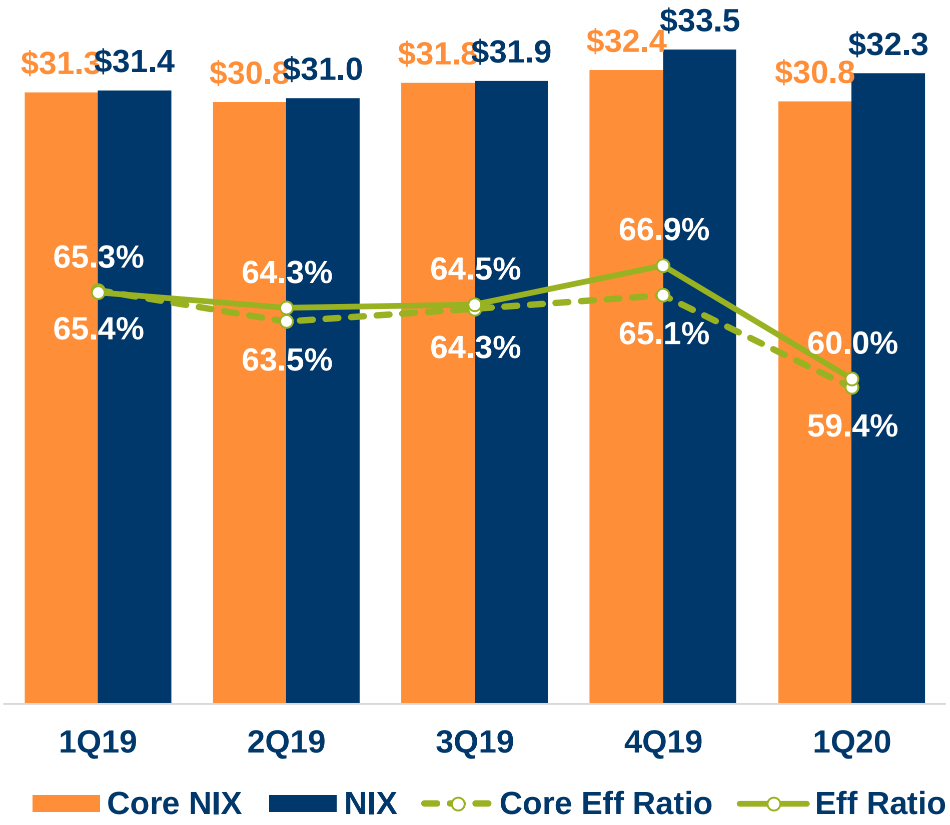
  1Q20 vs. 4Q19 changes due to**:**

- ✓ <u>Increases</u>:
  - Average interest earning assets increased $302 million
  - Average noninterest-bearing deposits increased $276 million
  - Prepayments accounted for 6bps of NIM in 1Q20, or 4bps higher than 4Q19
- ✓ <u>Offsets:</u>
  - Lower yield on interest earning assets
- ✓ 1Q20 NIM at 3.46%; an increase of 3 bps and decrease of 19 bps, compared to 4Q19 and 1Q19, respectively

Non-Interest Expense and Efficiency

Non-Interest Expense

($ in millions)



(1) See non-GAAP disclosures on pages 25-26

1Q20 Highlights

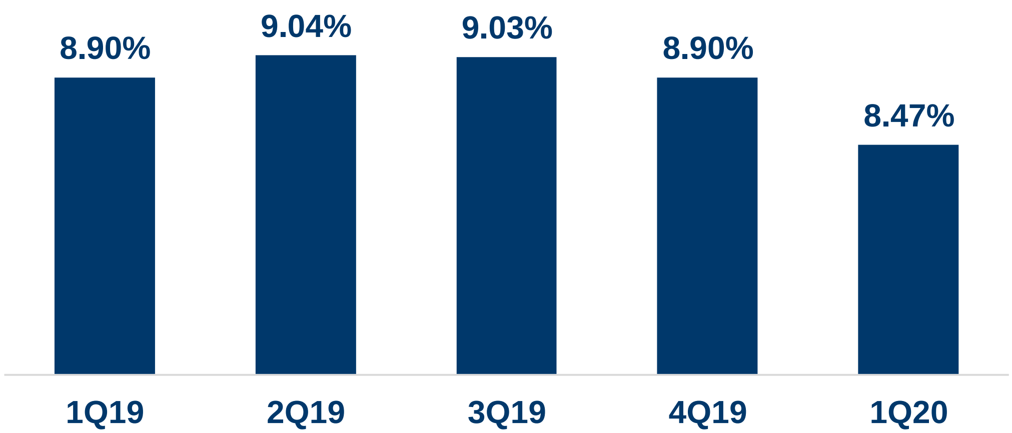
- ✓ Efficiency ratio of 60.0% for 1Q20
- ✓ Core efficiency ratio of 59.4% for 1Q20[1]
- ✓ Non-interest expense for the 4Q19 is $32.3 million
- ✓ Core non-interest expense for the 1Q20 is $30.8 million, a $1.6 million decrease and a $0.5 million decrease, compared to 4Q19 and 1Q19, respectively[1]

OTHER UPDATES

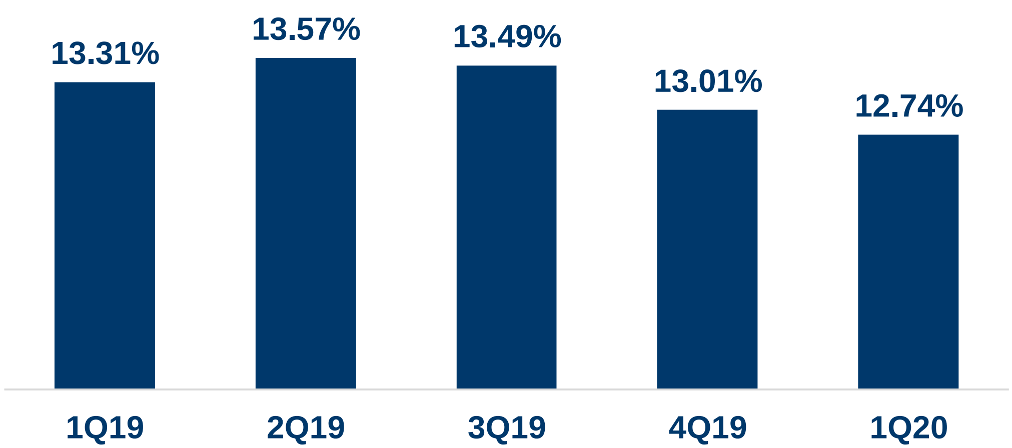
- ✓ Two NYC branch closures in Q1 2020 resulting in approximately $2 million in annualized expense savings
- ✓ 1Q20 core expenses[1] exclude:
  - ✓ Branch closure expenses of $1.4 million and severance of $0.1 million

Capital

Tier 1 Leverage Ratio



Common Equity Tier 1 Ratio

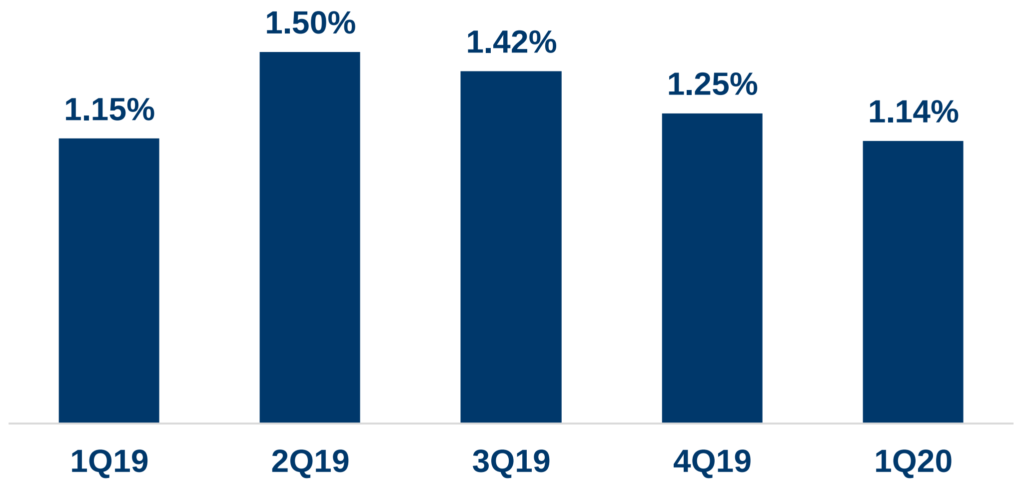


1Q20 Highlights

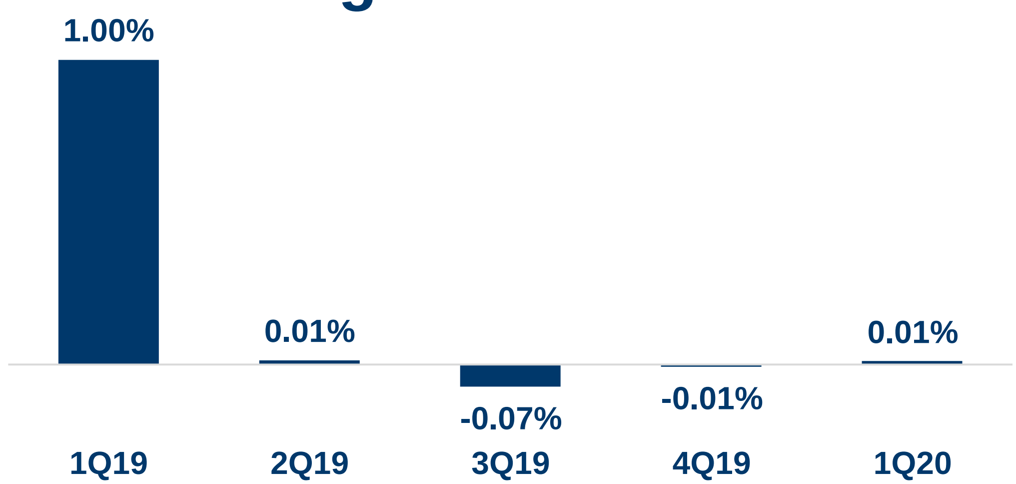
- ✓ Regulatory capital ratios remain well capitalized
  - ✓ Tier 1 leverage ratio of 8.47% as of 1Q20
  - ✓ Common Equity Tier 1 Capital of 12.74%
- ✓ Decrease in Tier 1 leverage ratio due to $283 million increase in average assets in 1Q20
- ✓ Decrease in Common Equity Tier 1 Capital due to $88 million increase in average risk-weighted assets in 1Q20

Credit Quality Portfolio

NPA / Total Assets



NCO / Average Loans[1]



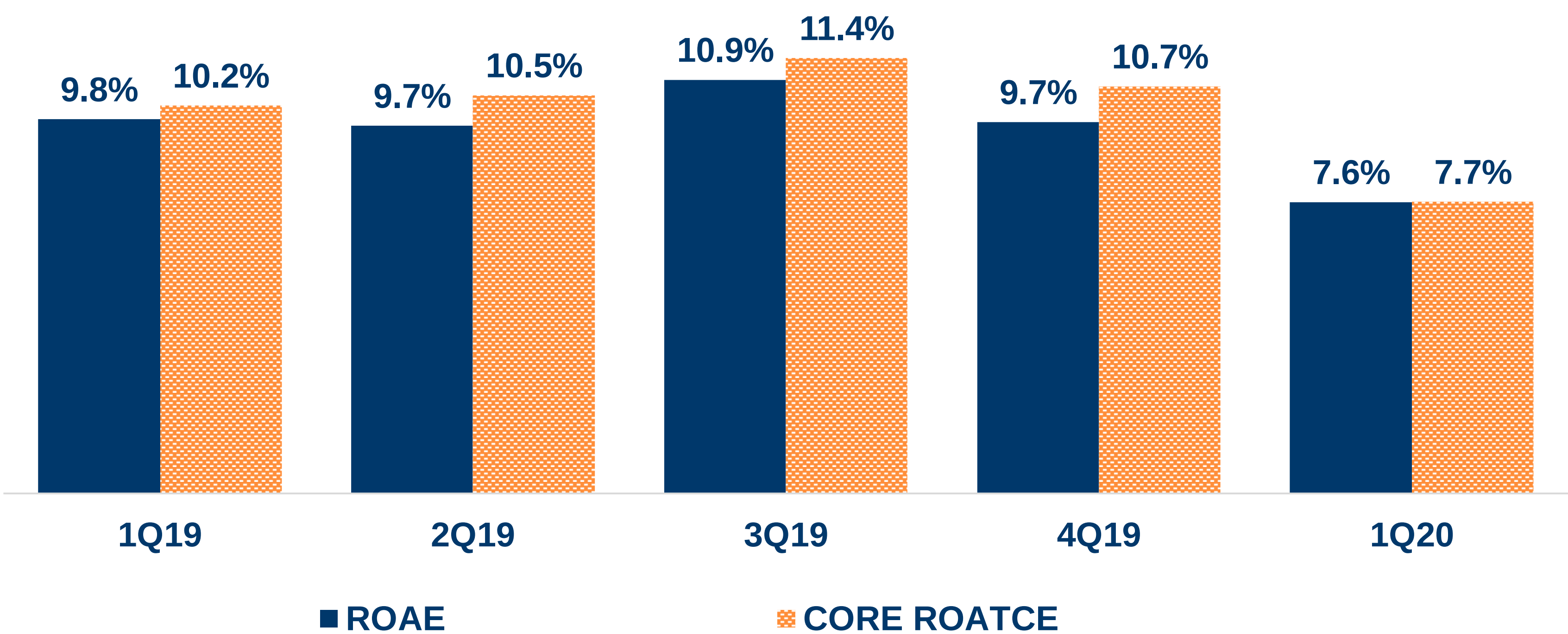
(1) Annualized

1Q20 Highlights

- ✓ Nonperforming assets are $65.6 million as of 1Q20, compared to $66.7 million in 4Q19
  - ✓ $7.4 million decrease in accruing restructured loans
  - ✓ $3.4 million increase in past-due accruing loans
  - ✓ $2.9 million increase in non-accruing loans
- ✓ Net charge-offs negligible with the exception of 1Q19
  - ✓ Increase in 1Q19 was due to the charge-off of one indirect C&I loan ($8.4 million) for which we had previously built-up specific reserves

Returns

ROAE & Core ROATCE (1)



(1) See non-GAAP disclosures on pages 25-26

FY 2020 Outlook

Previous Guidance on 1/31/2020

- ✓ Core pre-tax pre-provision(1) earnings of $70 to $78 million
- ✓ Assumed:
  - ✓ Year-end 2019 yield curve with no change in Fed rate targets
  - ✓ 10% balance sheet growth
  - ✓ Core efficiency ratio of 64% or lower
  - ✓ Core expense run rate of approximately $32 million per quarter

Update to 2020 Guidance

- ✓ We are removing the previous guidance due to coronavirus pandemic impact

  Headwinds
  - Interest rates have moved to “near zero”
  - Equity markets have declined, impacting Trust Department fees
  - Fee income temporarily impacted due to waiver of consumer fees

  Actions taken
  - Lowered deposit rates to all customers
  - Reduced planned expenses and delayed certain investments

(1) Core pre-tax pre-provision earnings defined as core operating revenue less core non-interest expense; See non-GAAP disclosures on pages 25-26

Appendix

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Reconciliation of Non-GAAP Financials

(in thousands)	March 31, 2020	For the Three Months Ended December 31, 2019	March 31, 2019
Core operating revenue			
Net interest income (GAAP)	$ 44,689	$ 42,250	$ 40,773
Non interest income (GAAP)	9,118	7,776	7,417
Less: Branch sale (gain)[1]	(1,428)	-	-
Less: Securities loss (gain)	(499)	(218)	(292)
Core operating revenue (non-GAAP)	$ 51,880	$ 49,808	$ 47,898
Core non-interest expenses			
Non-interest expense (GAAP)	$ 32,270	$ 33,490	$ 31,448
Less: Branch closure expense[2]	(1,356)	(957)	-
Less: Severance [3]	(76)	(101)	(117)
Core non-interest expense (non-GAAP)	$ 30,838	$ 32,432	$ 31,331
Core net income			
Net Income (GAAP)	$ 9,545	$ 12,008	$ 10,813
Less: Branch sale (gain)[1]	(1,428)	-	-
Less: Securities loss (gain)	(499)	(218)	(292)
Add: Branch closure expense[2]	1,356	957	-
Add: Severance [3]	76	101	117
Less: Tax on notable items	130	(227)	45
Core net income (non-GAAP)	$ 9,180	$ 12,621	$ 10,683

(1) Fixed Asset branch sale in March 2020

(2) Occupancy and other expense related to closure of branches during our branch rationalization

(3) Salary and COBRA reimbursement expense for positions eliminated

Reconciliation of Non-GAAP Financials

(in thousands)	March 31, 2020	For the Three Months Ended December 31, 2019	March 31, 2019
Tangible common equity			
Stockholders Equity (GAAP)	$ 473,269	$ 490,544	$ 455,480
Less: Minority Interest (GAAP)	(134)	(134)	(134)
Less: Goodwill (GAAP)	(12,936)	(12,936)	(12,936)
Less: Core deposit intangible (GAAP)	(6,386)	(6,728)	(7,713)
Tangible common equity (non-GAAP)	$ 453,813	$ 470,746	$ 418,198
Average tangible common equity			
Average Stockholders Equity (GAAP)	$ 501,881	$ 488,744	$ 446,464
Less: Minority Interest (GAAP)	(134)	(134)	(134)
Less: Preferred Stock (GAAP)	-	-	-
Less: Goodwill (GAAP)	(12,936)	(12,936)	(12,936)
Less: Core deposit intangible (GAAP)	(6,552)	(6,895)	(7,903)
Average tangible common equity (non-GAAP)	$ 482,258	$ 468,778	$ 425,490
Core return on average assets			
Core net income (numerator) (non-GAAP)	9,180	12,621	10,683
Divided: Total average assets (denominator) (GAAP)	5,426,863	5,139,701	4,787,874
Core return on average assets (non-GAAP)	0.68%	0.97%	0.90%
Core return on average tangible common equity			
Core net income (numerator) (non-GAAP)	9,180	12,621	10,683
Divided: Average tangible common equity (denominator) (non-GAAP)	482,258	468,778	425,490
Core return on average tangible common equity (non-GAAP)	7.66%	10.68%	10.18%
Core efficiency ratio			
Core non-interest expense (numerator) (non-GAAP)	30,838	32,432	31,331
Core operating revenue (denominator) (non-GAAP)	51,880	49,808	47,898
Core efficiency ratio (non-GAAP)	59.44%	65.11%	65.41%

Thank You

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